# Public joint stock company Asian-Pacific Bank 

## Consolidated Financial Statements

as at and for the year ended
31 December 2017

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Independent Auditors' Report

## To the Shareholders of Public joint stock company Asian-Pacific Bank

Report on the Audit of the Consolidated Financial Statements

## Qualified Opinion

We have audited the consolidated financial statements of Public joint stock company AsianPacific Bank (the "Bank") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 December 2017, the consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, except for the effects of the matter described in the first paragraph of the Basis for Qualified Opinion, except for the possible effects of the matters described in the second and third paragraphs of the Basis for Qualified Opinion, except for the omission of the disclosure described in the fourth paragraph of the Basis for Qualified Opinion and except for the effects on the corresponding figures as at and for the year ended 31 December 2016 of the matter described in the fifth paragraph of the Basis for Qualified Opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

## Basis for Qualified Opinion

As at 31 December 2017, the Group has loans issued to related parties included in loans to customers in net carrying amount of RUB 4707815 thousand. We do not agree with a number of assumptions used by the Group for impairment assessment purposes of these loans as at 31 December 2017, and in our opinion impairment allowance should be significantly higher as at that date. The effect of the above matter on these consolidated financial statements has not been determined.

As at 31 December 2016, the Group has loans issued to related parties included in loans to customers in net carrying amount of RUB 5134109 thousand. We were unable to obtain sufficient and appropriate audit evidence with respect to recoverability of these loans as we were not provided with the related information by the management of the Group. As a result, we were unable to determine whether adjustments might have been found necessary with respect to the above stated caption and related elements of the consolidated financial

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statements for 2016 and elements of the consolidated statement of profit or loss and other comprehensive income for 2017.

As at 31 December 2017 and 31 December 2016, the Group has funds on accounts in PJSC "M2M Private Bank", which license for banking operations is revoked, included in due from banks in net carrying amount of RUB 500355 thousand and RUB 368206 thousand, respectively. We were unable to obtain sufficient and appropriate audit evidence with respect to assumptions used by the Group to estimate future cash flows for impairment assessment purposes of the above stated balances in PJSC "M2M Private Bank" as we were not provided with the related information by the management of the Group. As a result, we were unable to determine whether adjustments might have been found necessary with respect to the above stated caption and related elements of the consolidated financial statements for 2017 and 2016.

The Group has not disclosed in these consolidated financial statements the information on significant uncertainty in respect to claims related to operations with promissory notes of related party, which is required by International Financial Reporting Standard IAS 37 Provisions, Contingent Liabilities and Contingent Assets. The financial effect of the above matter on these consolidated financial statements has not been determined.

As disclosed in note 1 "Background" to the consolidated financial statements financial results and cash flows of PJSC "M2M Private Bank" from the date that control commenced on 8 July 2016 until the date that control ceased on 9 December 2016 were not included in the consolidated financial statements of the Group for 2016. We were unable to reliably determine the effect of this departure from IFRS on the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity, consolidated statement of cash flows and related elements of the consolidated financial statements for 2016.

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the independence requirements that are relevant to our audit of the consolidated financial statements in the Russian Federation and with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the requirements in the Russian Federation and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

## Emphasis of Matter

We draw attention to note 40 "Going concern" to the consolidated financial statements, which describes that from 26 April 2018 the Bank operates under the management of the temporary administration. Our opinion is not modified in respect of this matter.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management
determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial
statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Report of findings from procedures performed in accordance with the requirements of Federal Law No 395-1, dated 2 December 1990, On Banks and Banking Activity

Management is responsible for the Group's compliance with mandatory ratios and for maintaining internal controls and organizing risk management systems in accordance with the requirements established by the Bank of Russia.

In accordance with Article 42 of Federal Law No 395-1, dated 2 December 1990 On Banks and Banking Activity (the "Federal Law"), we have performed procedures to examine:

- the Group's compliance with mandatory ratios as at 1 January 2018 established by the Bank of Russia; and
- whether the elements of the Group's internal control and organization of its risk management systems comply with the requirements established by the Bank of Russia.

These procedures were selected based on our judgment, and were limited to the analysis, inspection of documents, comparison of the Bank's internal policies, procedures and methodologies with the applicable requirements established by the Bank of Russia, and recalculations, comparisons and reconciliations of numerical data and other information.

Our findings from the procedures performed are reported below.

- The calculation of the mandatory ratios of the Group is performed by the Bank based on figures forming consolidated financial statements prepared in accordance with the requirements of Russian rules for preparation of the consolidated annual financial statements by credit institutions which includes figures of the annual financial statements of the Bank prepared in accordance with the requirements of Russian rules for preparation of the annual financial statements by credit institutions on which we issued modified audit opinion dated 30 March 2018. Due to this fact we were unable to determine whether the Group's mandatory ratios as at 1 January 2018 were within the limits established by the Bank of Russia or not.
We have not performed any procedures on the accounting records maintained by the Group, other than those which we considered necessary to enable us to express an opinion as to whether the Group's consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the International Financial Reporting Standards.
- Based on our procedures with respect to whether the elements of the Group's internal control and organization of its risk management systems comply with the requirements established by the Bank of Russia, we found that:
- as at 31 December 2017, the Bank's internal audit function was subordinated to, and reported to, the Board of Directors, and the risk management function was not
subordinated to, and did not report to, divisions taking relevant risks in accordance with the regulations and recommendations issued by the Bank of Russia;
- the Bank's internal documentation, effective on 31 December 2017, establishing the procedures and methodologies for identifying and managing the Group's significant credit, operational, market, interest rate, legal, liquidity and reputational risks, and for stress-testing, was approved by the authorised management bodies of the Bank in accordance with the regulations and recommendations issued by the Bank of Russia;
- as at 31 December 2017, the Bank maintained a system for reporting on the Group's significant credit, operational, market, interest rate, legal, liquidity and reputational risks, and on the Group's capital;
- the frequency and consistency of reports prepared by the Bank's risk management and internal audit functions during 2017, which cover the Group's credit, operational, market, interest rate, legal, liquidity and reputational risk management, was in compliance with the Bank's internal documentation. The reports included observations made by the Bank's risk management and internal audit functions as to their assessment of the effectiveness of the Group's procedures and methodologies, and recommendations for improvement;
- as at 31 December 2017, the Board of Directors and Executive Management of the Bank had responsibility for monitoring the Group's compliance with the risk limits and capital adequacy ratios established in the Bank's internal documentation. In order to monitor the effectiveness of the Group's risk management procedures and their consistent application during 2017, the Board of Directors and Executive Management of the Bank periodically discussed the reports prepared by the risk management and internal audit functions, and considered the proposed corrective actions.

Procedures with respect to elements of the Group's internal control and organization of its risk management systems were performed solely for the purpose of examining whether these elements, as prescribed in the Federal Law and as described above, comply with the requirements established by the Bank of Russia.

The engagement partner on the audit resulting in this independent auditors' report is:


26 June 2018

|  | Notes | $\begin{array}{r} 2017 \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB'000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Interest income | 4 | 12741445 | 16963737 |
| Interest expense | 4 | (6 436456 ) | (9 108262 ) |
| Net interest income |  | 6304989 | 7855475 |
| Deposit insurance expenses |  | (1093 253) | (651 936) |
| Net interest income after deposit insurance expenses |  | 5211736 | 7203539 |
| Fee and commission income | 5 | 3620421 | 3354166 |
| Fee and commission expense |  | (455 800) | (509 935) |
| Net fee and commission income |  | 3164621 | 2844231 |
| Net gain on financial instruments at fair value through profit or loss |  | 71233 | 32466 |
| Realised gain on available-for-sale financial assets |  | 261255 | 340858 |
| Loss from equity-accounted investee |  | (13 087) | (47 847) |
| Net foreign exchange gain | 6 | 449285 | 425421 |
| Net gain on operations with precious metals | 7 | 217738 | 138279 |
| Other operating income | 8 | 1001295 | 1094106 |
| Operating income |  | 10364076 | 12031053 |
| Impairment losses | 9 | (5 327 488) | (8 153 977) |
| Personnel expenses | 10 | (3 824 536) | (3 822 971) |
| Other general administrative expenses | 11 | (2837760) | (2 426438 ) |
| Loss before income tax |  | (1625 708) | (2 372 333) |
| Income tax benefit | 12 | 505514 | 297594 |
| Loss for the year |  | (1 120 194) | (2074 739) |
| Other comprehensive income, net of income tax Items that are or may be reclassified subsequently to profit or loss |  |  |  |
| Revaluation reserve for available-for-sale financial assets |  |  |  |
| - Net change in fair value |  | 316597 | 602447 |
| - Net change in fair value transferred to profit or loss |  | (221 041) |  |
| Total items that are or may be reclassified subsequently to profit or loss |  | 95556 | 92656 |
| Items that will not be reclassified subsequently to profit or loss |  |  |  |
| Revaluation of the buildings |  | (34 971) | 263509 |
| Total items that will not be reclassified subsequently to profit or loss |  | (34 971) | 263509 |
| Other comprehensive income for the year, net of income tax |  | 60585 | 356165 |
| Total comprehensive loss for the year |  | (1059 609) | (1718 574) |

The consolidated financial statements were appreved bybthe Management Board of the Bank on 26 June 2018 and were signed on its behalf by:


The consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements.


The consolidated statement of financial position is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements.

|  | Notes | $\begin{array}{r} 2017 \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |
| Interest receipts |  | 12639210 | 16420531 |
| Interest payments |  | (6951782) | (9702 435) |
| Fee and commission receipts |  | 3608151 | 3294493 |
| Fee and commission payments |  | (454 666) | (508 999) |
| Net receipts from financial instruments at fair value through profit or loss and available-for-sale financial assets |  | 327843 | 672020 |
| Net receipts from foreign exchange |  | 495194 | 324674 |
| Other income receipts |  | 1066502 | 1065831 |
| Net receipts from operations with precious metals |  | 118900 | 124533 |
| Deposit insurance, personnel and other general administrative expenses paid |  | (7 282 683) | (5894 152) |
| (Increase) decrease in operating assets |  |  |  |
| Obligatory reserves with the Central Bank of the Russian Federation |  | 147051 | (169 983) |
| Financial instruments at fair value through profit or loss |  | - | 337916 |
| Available-for-sale financial assets |  | 1424578 | 3120771 |
| Due from banks |  | 37198 | (5 841 157) |
| Amounts receivable under reverse repurchase agreements |  | (2 639 677) | 9614437 |
| Loans to customers |  | 9309277 | 808881 |
| Net investments in finance leases |  | (73 207) | 15495 |
| Other assets |  | (334 213) | (2 200 199) |
| Increase (decrease) in operating liabilities |  |  |  |
| Financial instruments at fair value through profit or loss |  | 687556 | - |
| Deposits and balances from banks |  | (801 047) | (1312 578) |
| Amounts payable under repurchase agreements |  | (1321 402) | (4 409 251) |
| Current accounts and deposits from customers |  | (10 724 107) | (10 858 503) |
| Promissory notes |  | (116 217) | (468 472) |
| Other liabilities |  | (65 956) | 1155845 |
| Net cash used in operating activities before income tax paid |  | (903 497) | (4 410 302) |
| Income tax paid |  | (103 820) | (67 837) |
| Net cash used in operations |  | (1007 317) | (478 139) |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |
| Acquisition of held-to-maturity investments |  | (291 337) | - |
| Redemption of held-to-maturity investments |  | 1094814 | 3025400 |
| Net purchases of property, equipment, intangible assets and investment property |  | (149 136) | (1467 591) |
| Net cash flows from investing activities |  | 654341 | 1557809 |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |
| Redemption of bonds |  | (599 110) | (2 174 685) |
| Redemption of subordinate loans |  | (352 249) | - |
| Net cash flows used in financing activities |  | (951 359) | (2 174 685) |

The consolidated statement of cash flows is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements.

PJSC Asian-Pacific Bank


The consolidated statement of cash flows is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements.

RUB'000
Balance as at 1 January 2016
Total comprehensive loss for the year
Loss for the year

| Share capital | Treasury shares | Share premium | Additional paid-in capital | Revaluation reserve for available-forsale financial assets | Revaluation surplus for buildings | Retained earnings | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 585414 | $(10307)$ | 1778739 | 2200000 | 1321 | 1614979 | 9725694 | 15895840 |
| - | - | - | - | - | - | (2 074 739) | (2 074 739) |

Other comprehensive income, net of income tax
Items that are or may be reclassified subsequently to profit or loss
Net change in fair value of available-for-sale financial assets, net of deferred tax of RUB 150612 thousand

| - | - | - | - | 602447 | - | - | 602447 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | (509 791) | - | - | (509 791) |
| - | - | - | - | 92656 | - | - | 92656 |
| - | - | - | - | - | 263509 | - | 263509 |

## thousand <br> Transfer of revaluation surplus on disposal of buildings previously

 revaluedTotal items that will not be reclassified to profit or loss
Total comprehensive loss for the year, net of income tax
Balance as at 31 December 2016

| - |
| ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| - |

## RUB'000

## Balance as at 1 January 2017

Total comprehensive loss for the year
Loss for the year

| Share capital | Treasury shares | Share premium | Additional paid-in capital | Revaluation reserve for available-forsale financial assets | Revaluation surplus for buildings | Retained earnings | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 585414 | $(10307)$ | 1778739 | 2200000 | 93977 | 1866378 | 7663065 | 14177266 |
| - | - | - | - | - | - | (1120 194) | (1 120 194) |

## Other comprehensive income, net of income tax

Items that are or may be reclassified subsequently to profit or loss
Net change in fair value of available-for-sale financial assets, net of deferred tax of RUB 79149 thousand
Net change in fair value of available-for-sale financial assets transferred to profit or loss, net of deferred tax of RUB 55260 thousand

| - | - | - | - | 95556 | - | - | 95556 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | (34971) | - | (34 971) |

Revaluation of buildings, net of deferred tax of RUB 8743
thousand
Transfer of revaluation surplus on disposal of buildings previously revalued

$$
\begin{array}{rlllllll}
- \\
\hline- \\
\hline- \\
\hline
\end{array}
$$



The consolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements

## 1 Background

## Organisation and operations

These consolidated financial statements include the financial statements of PJSC Asian-Pacific Bank (the "Bank") and its subsidiaries (together referred to as the Group).

The Bank was established in the Russian Federation as a closed joint stock company in 1992 under the name "Amurpromstroybank" as a successor of Promstroybank of USSR which was founded in 1929. In 2006 the Bank was reorganised from a closed joint stock company to an open joint stock company and renamed to "Asian-Pacific Bank" by decision of the shareholders. On 7 May 2010 LLC "PPFIN REGION", being a common majority shareholder for OJSC "Asian-Pacific Bank", OJSC "Kamchatprombank" and OJSC "Kolyma-Bank", merged the operations of these entities and therefore granted full control over OJSC "Kamchatprombank" and OJSC "Kolyma-Bank" to "Asian-Pacific Bank" (OJSC). In July 2015 the Bank was reorganised from an open joint stock company to a public joint stock company.

The principal activities of the Bank are deposit taking and customer accounts maintenance, lending, issuing guarantees, cash and settlement operations and operations with securities and foreign exchange. The activities of the Bank are regulated by the Central Bank of the Russian Federation (the "CBR"). The Bank has a general banking license, and is a member of the state deposit insurance system in the Russian Federation.
The Bank has 200 (2016: 209) offices from which it conducts business throughout the Russian Federation including a head office, 5 regional branches, 13 additional offices, 181 operational offices. The registered address of the head office is 225, Amurskaya Street, Blagoveschensk, 675000. The majority of the Bank's assets and liabilities is located in the Russian Federation.

As at 31 December 2017 and 31 December 2016, the following shareholders held the issued shares of PJSC Asian-Pacific Bank:

```
Shareholder
LLC "PPFIN Region" (Russian Federation)
East Capital Financials Fund AB (Sweden)
TECHSUN ENTERPRISES LIMITED (Cyprus)
SHELMER HOLDING LTD (British Virgin Islands)
International Financial Corporation (USA)
EPIC VISION LTD (Marshall Islands)
LLC "Expo-Leasing" (a 100% owned subsidiary of the Bank)
Others
Total
* Treasury shares
```

| 2017 | 2016 |
| :---: | :---: |
| \% | \% |
| 59.17 | 59.17 |
| 17.91 | 17.91 |
| - | 8.41 |
| 8.41 | - |
| 6.71 | 6.71 |
| 2.64 | 2.64 |
| 1.76* | 1.76* |
| 3.40 | 3.40 |
| 100.00 | 100.00 |

In connection with the fact, that the shareholder of the Bank "East Capital Financials Fund AB" (Sweden) and the controlling parties of LLC "PPFIN Region" received the order from the CBR to decrease the shares of these parties to no more than $10 \%$ of the Bank's shares and until that the voting power of "East Capital Financials Fund AB" and LLC "PPFIN Region" is limited to $10 \%$ of Bank’s shares at shareholders' general meetings, the factual shares of the Bank are allocated as at 1 January 2018 as follows:

| Shareholder | $\mathbf{2 0 1 7}$ |
| :--- | ---: |
| LLC "PPFIN Region" (Russian Federation) | 8.24 |
| East Capital Financials Fund AB (Sweden) | 10.00 |
| SHELMER HOLDING LTD (British Virgin Islands) | 31.81 |
| International Financial Corporation (USA) | 25.38 |
| EPIC VISION LTD (Marshall Islands) | 9.97 |
| LLC "Expo-Leasing" | 1.76 |
| Others | 12.84 |
| Total | $\mathbf{1 0 0 . 0 0}$ |

Details of the subsidiaries and associates are as follows:

| Name | Country of incorporation | Principal activities | Ownership, \% |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2017 | 2016 |
| LLC "Expo-Leasing" | Russian Federation | Leasing | 100\% | 100\% |
| CJSC "Mortgage agent APB" | Russian Federation | Mortgage agent | see below | see below |
| CJSC "Mortgage agent APB 2" | Russian Federation | Mortgage agent | see below | see below |
| LLC "Specialized financial company APB 2" | Russian Federation | Asset-backed securitisation | see below | see below |
| CUIF "Celena" | Russian Federation | Unit investment fund | 40.99\% | 40.99\%* |
| PJSC "M2M Private Bank" | Russian Federation | Banking | 100\%** | 100\%** |
| LLC "Katerina Park" | Russian Federation | Hotel industry | 100\%** | 100\%** |
| LLC "Pride M" | Russian Federation | Freight services | 100\%** | 100\%** |

On 1 October 2010, 100\% of the shares of LLC "Expo-Leasing" were acquired by the Bank.
LLC "Expo-Leasing" was registered in 2002 in Russian Federation. Its head office is in Moscow and it has 5 branches (2016: 10 branches) comprising a head office and 4 additional offices.

CJSC "Mortgage agent APB", CJSC "Mortgage agent APB 2" and LLC "Specialized financial company APB 2" ("MA APB", "MA APB 2" and "LLC SFC APB 2") are structured entities established to ensure asset-backed securitisation (refer to note 18). These entities are not owned by the Group. Control arises through the predetermination of the entities' activities, having rights to obtain the majority of benefits of the structured entities, and retaining the majority of the residual risks related to the entities. All bonds in the amount of RUB 1390000 thousand, issued by LLC SFC APB 2, were repurchased by the Bank.

On 4 May 2016, 51.58\% of the shares of CUIF "Celena" were received by the Bank as a result of non-performance of repurchase agreement with PJSC "BaikalBank". CUIF "Celena" was registered in 2010 in Russian Federation. At the date of acquisition the fund was managed by Finance Trade Asset Management LLC licensed to manage investment funds in 2008. On 30 December 2016, CUIF "Celena" issued 58533 additional investment units totaling RUB 64140 thousand which resulted in the decrease of the Bank's share down to $40.99 \%$. The balances of CUIF "Celena" have not been consolidated over the control period as Management of the Group does not deem the effect to have significant impact on the amounts stated in the consolidated financial statements.
On 8 July 2016, the Group acquired 100\% control over PJSC "M2M Private Bank", previously controlled by the ultimate beneficial owners of the Group. In 2015 the Group in accordance with the PJSC "M2M Private Bank" share purchase agreement terms paid for $100 \%$ of shares amounting to RUB 2300000 thousand. The Group received $25 \%$ of shares on 27 October 2015 and $75 \%$ of shares on 8 July 2016 from LLC "Prosop Invest". PJSC "M2M Private Bank" held 100\% interest
in the share capitals of LLC "Katerina Park" (starting from 21 December 2015) and LLC "Pride M" (starting from 10 June 2016). On 9 December 2016, the Group lost control over PJSC "M2M Private Bank" and its subsidiaries due to withdrawal of its banking license and imposing of temporary administration. The balances of PJSC "M2M Private Bank" have not been consolidated over the control period as Management of the Group does not deem the effect to have significant impact on the amounts stated in the consolidated financial statements. As at the reporting date, investments in PJSC "M2M Private Bank" are included in "Investments in associates and other investments".

In 2017 the average number of the Group's employees was 3758 (2016: 4 029).

## Russian business environment

The Group's operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial markets risks of the Russian Federation, which display emerging-market characteristics. Legal, tax and regulatory frameworks continue to be developed, but are subject to varying interpretations and frequent changes that, together with other legal and fiscal impediments, contribute to the challenges faced by entities operating in the Russian Federation.

The conflict in Ukraine and related events has increased the perceived risks of doing business in the Russian Federation. The imposition of economic sanctions on Russian individuals and legal entities by the European Union, the United States of America, Japan, Canada, Australia and others, as well as retaliatory sanctions imposed by the Russian government, has resulted in increased economic uncertainty including more volatile equity markets, a depreciation of the Russian Rouble, a reduction in both local and foreign direct investment inflows and a significant tightening in the availability of credit. In particular, some Russian entities, including banks, may be experiencing difficulties in accessing international equity and debt markets and may become increasingly dependent on Russian state banks to finance their operations. The longer term effects of implemented sanctions, as well as the threat of additional future sanctions, are difficult to determine. These consolidated financial statements reflect management's assessment of the possible impact of the existing terms of the financial and business operations on the results of the activity and the financial position of the Group. The subsequent development of the conditions for the implementation of financial and business activities may differ from the management's assessment.

## 2 Basis of the consolidated financial statements preparation

## Statement of compliance

The accompanying consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

## Basis of measurement

The consolidated financial statements are prepared on the historical cost basis except that financial instruments at fair value through profit or loss, available-for-sale financial assets are stated at fair value, and buildings are stated at revalued amounts.

## Functional and presentation currency

The functional currency of the Bank and its subsidiaries is the Russian Rouble (RUB) as, being the national currency of the Russian Federation, it reflects the economic substance of the majority of underlying events and circumstances relevant to them.
The RUB is also the presentation currency for the purposes of these consolidated financial statements.

Financial information presented in RUB is rounded to the nearest thousand.

## Use of estimates and judgments

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies is described in the following notes:

- insurance agent commission - note 3;
- loan impairment estimates - note 18;
- building revaluation estimates - note 23 ;
- estimates of fair values of financial assets and liabilities - note 39.


## Change of accounting policy and the order of information presentation

The Group has adopted the following amendments to standards with a date of initial application of 1 January 2017:

- Disclosure Initiative (Amendments to IAS 7). IAS 7 Statement of Cash Flows has been amended as part of the IASB's broader disclosure initiative to improve presentation and disclosure in financial statements. The amendment requires disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. One way to meet this new disclosure requirement is to provide a reconciliation between the opening and closing balances for liabilities arising from financing activities. However, the objective could also be achieved in other ways.
- Recognition of Deferred Tax Asset for Unrealised Losses (Amendments to IAS 12). The amendments to IAS 12 Income Taxes clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. Therefore, assuming that the tax base remains at the original cost of the debt instrument, there is a temporary difference. The amendments show that the entity can recognise a deferred tax asset if the future bottom line of its tax return is expected to be a loss if certain conditions are met.


## 3 Significant accounting policies

The accounting policies set out below are applied consistently by the Group entities to all periods presented in these consolidated financial statements, except for with certain exceptions specified in Note 2 relating to changes in accounting policies and the presentation of data.

## Basis of consolidation

## Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group.

The Group measures goodwill as the fair value of the consideration transferred (including the fair value of any previously-held equity interest in the acquiree) and the recognised amount of any noncontrolling interest in the acquiree, less the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed, all measured as at the acquisition date. When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The Group elects on a transaction-by-transaction basis whether to measure non-controlling interests at fair value, or at their proportionate share of the recognised amount of the identifiable net assets of the acquiree, at the acquisition date.
Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

## Subsidiaries

Subsidiaries are investees controlled by the Group. The Group controls an investee when it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. In particular, the Group consolidates investees that it controls on the basis of de facto circumstances. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

## Structured entities

A structured entity is an entity designed so that its activities are not governed by way of voting rights. In assessing whether the Group has power over such investees in which it has an interest, the Group considers factors such as the purpose and design of the investee; its practical ability to direct the relevant activities of the investee; the nature of its relationship with the investee; and the size of its exposure to the variability of returns of the investee.

## Acquisitions of entities under common control

Acquisitions of controlling interests in entities that are under the control of the same controlling shareholders as the Group are accounted for from the date of acquisition by the Group. The assets and liabilities acquired are recognised at their previous book values as recognised in the individual financial statements of the acquiree. Any cash paid for the acquisition is debited to equity.

## Associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. The consolidated financial statements include the Group's share of the total recognised gains and losses of associates on an equity-accounted basis, from the date that significant influence effectively commences until the date that significant influence effectively ceases. When the Group's share of losses exceeds the Group's interest (including long-term loans) in the associate, that interest is reduced to nil and recognition of further losses is discontinued, except to the extent that the Group has incurred obligations in respect of the associate.

## Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised gains arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates are eliminated to the extent of the Group's interest in the enterprise. Unrealised gains resulting from transactions with associates are eliminated against the investment in the associate. Unrealised losses are eliminated in the same way as unrealised gains except that they are only eliminated to the extent that there is no evidence of impairment.

## Goodwill

Goodwill on acquisitions of subsidiaries is included in intangible assets. In respect of associates, the carrying amount of goodwill is included in the carrying amount of the investment in the associate.

Goodwill is allocated to cash-generating units for impairment testing purposes and is stated at cost less impairment losses.

Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

## Foreign currency

Transactions in foreign currencies are translated to the functional currency of the Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments unless the difference is due to impairment in which case foreign currency differences that have been recognised in other comprehensive income are reclassified to profit or loss.

## Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances (nostro accounts) held with the CBR and other banks, highly liquid financial assets with original maturities of less than ninety days and which are free from contractual encumbrances. The mandatory reserve deposits with the CBR are not considered to be a cash equivalent due to restrictions on their withdrawability. Cash and cash equivalents are carried at amortised cost in the consolidated statement of financial position.

## Financial instruments

## Classification

Financial instruments at fair value through profit or loss are financial assets or liabilities that are:

- acquired or incurred principally for the purpose of selling or repurchasing in the near term;
- part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking;
- derivative financial instruments (except for derivative financial instruments that are designated and effective hedging instruments); or,
- upon initial recognition, designated as at fair value through profit or loss.

The Group may designate financial assets and liabilities at fair value through profit or loss where either:

- the assets or liabilities are managed, evaluated and reported internally on a fair value basis;
- the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise; or,
- the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

All trading derivatives in a net receivable position (positive fair value), as well as options purchased, are reported as assets. All trading derivatives in a net payable position (negative fair value), as well as options written, are reported as liabilities.

Management determines the appropriate classification of financial instruments in this category at the time of the initial recognition. Derivative financial instruments and financial instruments designated as at fair value through profit or loss upon initial recognition are not reclassified out of the at fair value through profit or loss category. A financial asset that would have met the definition of loans and receivables may be reclassified out of the at fair value through profit or loss or available-for-sale category if the Group has an intention and ability to hold it for the foreseeable future or until maturity. Other financial instruments may be reclassified out of the at fair value through profit or loss category only in rare circumstances. Rare circumstances arise from a single event that is unusual and highly unlikely to recur in the near term.
Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Group:

- intends to sell immediately or in the near term;
- upon initial recognition designates as at fair value through profit or loss;
- upon initial recognition designates as available-for-sale; or,
- may not recover substantially all of its initial investment, other than because of credit deterioration.

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group has the positive intention and ability to hold to maturity, other than those that:

- the Group upon initial recognition designates as at fair value through profit or loss;
- the Group designates as available-for-sale; or,
- meet the definition of loans and receivables.

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified as loans and receivables, held-to-maturity investments or financial instruments at fair value through profit or loss.

## Recognition

Financial assets and liabilities are recognised in the consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument. All regular way purchases of financial assets are accounted for at the settlement date.

## Measurement

A financial asset or liability is initially measured at its fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or liability.
Subsequent to initial recognition, financial assets, including derivatives that are assets, are measured at their fair values, without any deduction for transaction costs that may be incurred on sale or other disposal, except for:

- loans and receivables which are measured at amortised cost using the effective interest method;
- held-to-maturity investments that are measured at amortised cost using the effective interest method;
- investments in equity instruments that do not have a quoted market price in an active market and whose fair value can not be reliably measured which are measured at cost.

All financial liabilities, other than those designated at fair value through profit or loss and financial liabilities that arise when a transfer of a financial asset carried at fair value does not qualify for derecognition, are measured at amortised cost.

## Amortised cost

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortised based on the effective interest rate of the instrument.

## Fair value measurement principles

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.
When there is no quoted price in an active market, the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in these circumstances.
The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price, i.e., the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument, but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

## Gains and losses on subsequent measurement

A gain or loss arising from a change in the fair value of a financial asset or liability is recognised as follows:

- a gain or loss on a financial instrument classified as at fair value through profit or loss is recognised in profit or loss;
- a gain or loss on an available-for-sale financial asset is recognised as other comprehensive income in equity (except for impairment losses and foreign exchange gains and losses on debt financial instruments available-for-sale) until the asset is derecognised, at which time the cumulative gain or loss previously recognised in equity is recognised in profit or loss. Interest in relation to an available-for-sale financial asset is recognised in profit or loss using the effective interest method.
For financial assets and liabilities carried at amortised cost, a gain or loss is recognised in profit or loss when the financial asset or liability is derecognised or impaired, and through the amortisation process.


## Derecognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability in the consolidated statement of financial position. The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.
The Group enters into transactions whereby it transfers assets recognised on its consolidated statement of financial position, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised.

In transactions where the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if control over the asset is lost.

In transfers where control over the asset is retained, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred assets.
If the Group purchases its own debt, it is removed from the consolidated statement of financial position and the difference between the carrying amount of the liability and the consideration paid is included in gains or losses arising from early retirement of debt.
The Group writes off assets deemed to be uncollectible.

## Repurchase and reverse repurchase agreements

Securities sold under sale and repurchase agreements are accounted for as secured financing transactions, with the securities retained in the consolidated statement of financial position and the counterparty liability included in amounts payable under repurchase agreements. The difference between the sale and repurchase prices represents interest expense and is recognised in profit or loss over the term of the repurchase agreement using the effective interest method.
Securities purchased under agreements to resell are recorded as amounts receivable under reverse repurchase agreements, as appropriate. The difference between the purchase and resale prices represents interest income and is recognised in profit or loss over the term of the reverse repurchase agreement using the effective interest method.
If assets purchased under an agreement to resell are sold to third parties, the obligation to return securities is recorded as a trading liability and measured at fair value.

## Securitisation

For securitised financial assets, the Group considers both the degree of transfer of risks and rewards on assets transferred to another entity and the degree of control exercised by the Group over the other entity.

When the Group, in substance, controls the entity to which financial assets are transferred, the entity is included in these consolidated financial statements and the transferred assets are recognised in the consolidated statement of financial position.
When the Group transfers financial assets to another entity, but retains substantially all the risks and rewards relating to the transferred assets, the transferred assets are recognised in the consolidated statement of financial position.

When the Group transfers substantially all the risks and rewards relating to the transferred assets to an entity that it does not control, the assets are derecognised from the consolidated statement of financial position.

If the Group neither transfers nor retains substantially all the risks and rewards relating to the transferred assets, the assets are derecognised if the Group has not retained control over the assets.

## Offsetting

Financial assets and liabilities are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. The Group currently has a legally enforceable right to set off if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the Group and all counterparties.

## Leases

The Group as a lessor initially measures finance leases at an amount equal to the net investment in the lease. Subsequently the recognition of finance income is based on a pattern reflecting a constant periodic rate of return on the Group's net investment in the finance lease.

## Property and equipment

## Owned assets

Items of property and equipment are stated at cost less accumulated depreciation and impairment losses, except for buildings, which are stated at revalued amounts as described below.
Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

## Revaluation

Buildings are subject to revaluation on a regular basis. The frequency of revaluation depends on the movements in the fair values of the buildings being revalued. A revaluation increase on a building is recognised as other comprehensive income except to the extent that it reverses a previous revaluation decrease recognised in profit or loss, in which case it is recognised in profit or loss. A revaluation decrease on a building is recognised in profit or loss except to the extent that it reverses a previous revaluation increase recognised as other comprehensive income directly in equity, in which case it is recognised in other comprehensive income.

## Depreciation

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of the individual assets. Depreciation commences on the date of acquisition or, in respect of internally constructed assets, from the time an asset is completed and ready for use. Land is not depreciated.
The estimated useful lives are as follows:

| - | buildings | 50 years |
| :--- | :--- | ---: |
| - | computers and equipment | 5 years |
| - | fixtures and fittings | 5 years |
| - | vehicles | 5 years |

## Intangible assets

Acquired intangible assets are stated at cost less accumulated amortisation and impairment losses.
Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software.

Amortisation is charged to profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives are 5 years.

## Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in normal course of business, or for the use in production or supply of goods or services or for administrative purposes. Investment property is measured at fair value with any change recognised in profit or loss.
When the use of a property changes such that it is reclassified as property and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

## Impairment

The Group assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. If any such evidence exists, the Group determines the amount of any impairment loss.

A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset (a loss event) and that event (or events) has had an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.
Objective evidence that financial assets are impaired can include default or delinquency by a borrower, breach of loan covenants or conditions, restructuring of financial asset or group of financial assets that the Group would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, deterioration in the value of collateral, or other observable data related to a group of assets such as adverse changes in the payment status of borrowers in the group, or economic conditions that correlate with defaults in the group.

In addition, for an investment in an equity security available-for-sale a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

## Financial assets carried at amortised cost

Financial assets carried at amortised cost consist principally of loans and other receivables (loans and receivables), as well as held-to-maturity investments.

## Loans and receivables

The Group reviews its loans and receivables to assess impairment on a regular basis.
The Group first assesses whether objective evidence of impairment exists individually for loans and receivables that are individually significant, and individually or collectively for loans and receivables that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed loan or receivable, whether significant or not, it includes the loan in a group of loans and receivables with similar credit risk characteristics and collectively assesses them for impairment. Loans and receivables that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on a loan or receivable has been incurred, the amount of the loss is measured as the difference between the carrying amount of the loan or receivable and the present value of estimated future cash flows including amounts recoverable from guarantees and collateral discounted at the loan or receivable's original effective interest rate. Contractual cash flows and historical loss experience adjusted on the basis of relevant observable data that reflect current economic conditions provide the basis for estimating expected cash flows.

In some cases the observable data required to estimate the amount of an impairment loss on a loan or receivable may be limited or no longer fully relevant to current circumstances. This may be the case when a borrower is in financial difficulties and there is little available historical data relating to similar borrowers. In such cases, the Group uses its experience and judgement to estimate the amount of any impairment loss.
All impairment losses in respect of loans and receivables are recognised in profit or loss and are only reversed if a subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. The Group writes off a loan balance (and any related allowances for loan losses) when management determines that the loans are uncollectible and when all necessary steps to collect the loan are completed.

## Held-to-maturity investments

As for held-to-maturity investments, the assessment whether objective evidence of impairment exists is conducted based on the same principles, as for loans and receivables. Interest income is accrued on the base of reduced balance value with the interest rate applied for discounting future cash flows with the aim of evaluation of losses for impairment. Interest income is recognised in profit and loss.

## Financial assets carried at cost

Financial assets carried at cost include unquoted equity instruments included in available-for-sale financial assets that are not carried at fair value because their fair value can not be reliably measured. If there is objective evidence that such investments are impaired, the impairment loss is calculated as the difference between the carrying amount of the investment and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset.
All impairment losses in respect of these investments are recognised in profit or loss and cannot be reversed.

## Available-for-sale financial assets

Impairment losses on available-for-sale financial assets are recognised by transferring the cumulative loss that is recognised in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in impairment allowances attributable to time value are reflected as a component of interest income.
If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

## Non financial assets

Other non financial assets, other than deferred taxes, are assessed at each reporting date for any indications of impairment. The recoverable amount of goodwill is estimated at each reporting date. The recoverable amount of non financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cashgenerating unit to which the asset belongs. An impairment loss is recognised when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.
All impairment losses in respect of non financial assets are recognised in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. An impairment loss in respect of goodwill is not reversed.

## Provisions

A provision is recognised in the consolidated statement of financial position when the Group has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.
A provision for restructuring is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating costs are not provided for.

## Credit related commitments

In the normal course of business, the Group enters into credit related commitments, comprising undrawn loan commitments, letters of credit and guarantees, and provides other forms of credit insurance.

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.
A financial guarantee liability is recognised initially at fair value net of associated transaction costs, and is measured subsequently at the higher of the amount initially recognised less cumulative amortisation or the amount of provision for losses under the guarantee. Provisions for losses under financial guarantees and other credit related commitments are recognised when losses are considered probable and can be measured reliably.

Financial guarantee liabilities and provisions for other credit related commitment are included in other liabilities.

Loan commitments are not recognised, except for the followings:

- loan commitments that the Group designates as financial liabilities at fair value through profit or loss;
- if the Group has a past practice of selling the assets resulting from its loan commitments shortly after origination, then the loan commitments in the same class are treated as derivative instruments
- loan commitments that can be settled net in cash or by delivering or issuing another financial instrument;
- commitments to provide a loan at a below-market interest rate.


## Share capital

## Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

## Preference share capital

Preference share capital that is non-redeemable and carries no mandatory dividends is classified as equity.

## Repurchase of share capital

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a decrease in equity.

## Dividends

The ability of the Group to declare and pay dividends is subject to the rules and regulations of the Russian legislation.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

## Taxation

Income tax comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognised directly in equity, in which case it is recognised within other comprehensive income or directly within equity.
Current tax expense is the expected tax payable on the taxable profit for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and temporary differences related to investments in subsidiaries where the parent is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.
The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. For investment property that is measured at fair value the presumption is that the carrying amount of investment property will be recovered through sale.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences, unused tax losses and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## Income and expense recognition in the consolidated financial statements

Interest income and expense are recognised in profit or loss using the effective interest method.
Loan origination fees, loan servicing fees and other fees that are considered to be integral to the overall profitability of a loan, together with the related transaction costs, are deferred and amortised to interest income over the estimated life of the financial instrument using the effective interest method.

Other fees, commissions and other income and expense items are recognised in profit or loss when the corresponding service is provided.
Dividend income is recognised in profit or loss on the date that the dividend is declared.
Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

The Group acts as an agent for insurance providers offering their insurance products to consumer loan borrowers. Commission income from insurance represents commissions for such agency services received by the Group from such partners. It is not considered to be integral to the overall profitability of consumer loans because it is determined and recognised based on the Group's contractual arrangements with the insurance provider rather than with the borrower. The Group does not participate in the insurance risk, which is entirely borne by the partner; commission income from insurance is recognised in profit or loss when the Group provides the agency service to the insurance company. The borrowers have a choice whether to purchase the insurance policy. A consumer loan customer's decision whether or not to purchase an insurance policy does not effect the stated interest rate offered to that customer.

## New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective as at 31 December 2017, and are not applied in preparing these consolidated financial statements. Of these pronouncements, potentially the following will have an impact on the financial position and performance. The Group plans to adopt these pronouncements when they become effective.

## IFRS 9 Financial instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. It replaces IAS 39 Financial Instruments: Recognition and Measurement.
In October 2017, the IASB issued Prepayment Features with Negative Compensation (Amendments to IFRS 9). The amendments are effective for annual periods beginning on or after 1 January 2019, with early adoption permitted.

The Group will apply IFRS 9 as issued in July 2014 initially on 1 January 2018 and will early adopt the amendments to IFRS 9 on the same date.

The Group selected the option permitted by the standard not to recalculate comparative data for the previous period. All adjustments to the carrying amount of assets and liabilities as a result of the adoption of IFRS 9 will be reflected as an adjustment of the opening balance of retained earnings as at 1 January 2018.

On the date of signature of these consolidated financial statements the Group has not yet analysed the impact of the new standard on the opening balance of the own equity of the Group as at 1 January 2018. Not all transition work has been finalised:

- IFRS 9 will require the Group to revise its accounting processes and internal controls and these changes are not yet complete;
- the Group has not finalised the testing and assessment of controls over its new IT systems and changes to its governance framework;
- the Group is refining and finalising its models for ECL calculations; and
- the new accounting policies, assumptions, judgements and estimation techniques employed are subject to change until the Group finalises its first financial statements that include the date of initial application.


## Classification - Financial assets

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.
IFRS 9 includes three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). It eliminates the existing IAS 39 categories of held to maturity, loans and receivables and available for sale.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A financial asset is measured at FVOCI only if it meets both of the following conditions and is not designated at the discretion of the Group as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.
All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. In addition, on initial recognition the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

A financial asset is classified into one of these categories on initial recognition.
Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of IFRS 9 are not separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

## Business model assessment

The Group will make an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information that will be considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice, including whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated - e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Group's stated objective for managing the financial assets is achieved and how cash flows are realised.


## Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group will consider the contractual terms of the instrument. This will include assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group will consider:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Group's claim to cash flows from specified assets - e.g. non-recourse asset arrangements; and
- features that modify consideration for the time value of money - e.g. periodic reset of interest rates.

All of the Group's retail loans and corporate loans contain prepayment features.
A prepayment feature is consistent with the SPPI criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract.

In addition, a prepayment feature is treated as consistent with this criterion if a financial asset is acquired or originated at a premium or discount to its contractual par amount, the prepayment amount substantially represents the contractual par amount plus accrued (but unpaid) contractual
interest (which may also include reasonable compensation for early termination), and the fair value of the prepayment feature is insignificant on initial recognition.

## Impact assessment

The standard will affect the classification and measurement of financial assets held as at 1 January 2018 as follows.

- Debt investment securities that are classified as available-for-sale under IAS 39 will be measured at FVOCI under IFRS 9.
- Held-to-maturity investment securities measured at amortised cost under IAS 39 will in general also be measured at amortised cost under IFRS 9.
- Loans and advances to banks and to customers that are classified as loans and receivables and measured at amortised cost under IAS 39 will in general also be measured at amortised cost under IFRS 9.


## Impairment

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ELC) model. The 'expected credit loss' model applies also to the loan commitments and financial guarantee contracts issued, not measured at FVTPL.

## Model of expected credit losses

The adoption of the model of expected credit losses will lead to a change in the existing models and methodology for calculating credit losses by the Group. The loss allowance calculated by the model of expected credit losses represents an amount that reflects the various probabilities, the time value of money, as well as reasonable and verified information, both about past events, and about the current and future economic situation.

The reserves calculated according to the model of expected credit losses will be estimated as follows:

- based on 12-month expected credit losses; or
- on the basis of expected credit losses for the entire life of the financial instrument, if the instrument has a significant increase in credit risk since the initial recognition of the instrument.
The model of expected credit losses divides financial instruments into three stages:
Step 1 includes all non-impaired financial instruments for which there has been no significant increase in credit risk since initial recognition. Step 1 requires recognition of 12 -month expected credit loss. In order to determine whether there has been a significant increase in credit risk since the initial recognition, it is necessary to compare the risk of default of a financial instrument at the reporting date with the risk of default on this financial instrument at the time of its initial recognition.

Step 2 includes non-impaired financial instruments, for which a significant increase in credit risk occurred. For Stage 2, the expected credit losses for the entire life of the financial instrument must be recognized. In subsequent reporting periods, the financial instrument can be reclassified to step 1 if the credit quality has improved and there is no significant increase in credit risk. In case of reclassification, 12 -month credit losses should be recognized subsequently.
Step 3 includes depreciated financial instruments. In Step 3, the expected credit losses for the entire life of the financial instrument must be recognized. Credit losses represent the present value of the difference between contractual cash flows and cash flows expected to be received. Interest income on such financial instruments will accrue to the carrying amount of the asset less provision for impairment.

In subsequent reporting periods, the financial instrument can be reclassified to step 2 if, at the balance sheet date, the credit quality has improved.

As a result of applying the requirements of IFRS 9, impaired loans recognized in accordance with IAS 39 will be reflected in step 3 . Loans without individual signs of impairment under IAS 39 will be reflected in stages 1 and 2 in accordance with IFRS 9.

The Group has developed an evaluation methodology that includes both quantitative and qualitative information to determine a significant increase in credit risk for a particular financial instrument since its initial recognition. This methodology is consistent with the Group's internal credit risk management process. The criteria for determining a significant increase in credit risk will vary depending on the portfolio and will include a "delinquent" in terms of the delay.

## Inputs into measurement of ECLs

The key inputs into the measurement of ECLs are likely to be the term structures of the following variables:

- probability of default (PD);
- loss given default (LGD); and
- $\quad$ exposure at default (EAD).

These parameters will be derived from internally developed statistical models and other historical data.

Probability of default (PD) estimates are estimates at a certain date, which will be calculated based on statistical rating models and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models will be based on internally compiled data comprising both quantitative and qualitative factors.

Loss given default (LGD) is the magnitude of the likely loss if there is a default. The Group will estimate LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models will consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For loans secured by retail property, loan-to-value (LTV) ratios are likely to be a key parameter in determining LGD. LGD estimates will be calibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They will be calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

Exposure at default (EAD) represents the expected exposure in the event of a default. The Group will derive the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract, including amortisation, and prepayments. The EAD of a financial asset will be the gross carrying amount at default. For lending commitments and financial guarantees, the EAD will consider the amount drawn, as well as potential future amounts that may be drawn or repaid under the contract, which will be estimated based on historical observations and forward-looking forecasts.

## Forward-looking information

Under IFRS 9, the Group will incorporate forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since initial recognition and its measurement of ECLs.

## Modified financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit
deterioration of the customer. An existing loan whose terms have been modified may be derecognised and the renegotiated loan recognised as a new loan at fair value.

Under IFRS 9, when the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- the remaining lifetime PD at the reporting date based on the modified terms; with
- the remaining lifetime PD estimated based on data on initial recognition and the original contractual terms.

The Group renegotiates loans to customers in financial difficulties (referred to as 'forbearance activities') to maximise collection opportunities and minimise the risk of default. Under the Group's forbearance policy, loan forbearance is granted on a selective basis if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants. Both retail and corporate loans are subject to the forbearance policy.

For financial assets modified as part of the Group’s forbearance policy, the estimate of PD will reflect whether the modification has improved or restored the Group's ability to collect interest and principal and the Group's previous experience of similar forbearance action. As part of this process, the Group will evaluate the borrower's payment performance against the modified contractual terms and consider various behavioural indicators.

Generally, forbearance is a qualitative indicator of default and credit impairment and expectations of forbearance are relevant to assessing whether there is a significant increase in credit risk. Following forbearance, a customer needs to demonstrate consistently good payment behaviour over a period of time before the exposure is no longer considered to be in default/credit-impaired or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to 12 -month ECLs.

## Classification - Financial liabilities

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities.

## Disclosures

IFRS 9 will require extensive new disclosures, in particular about hedge accounting, credit risk and ECLs.

## IFRS 16 Leases

IFRS 16 Leases replaces the existing lease accounting guidance in IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a lease, SIC-15 Operating Leases - Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. It eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. Lessor accounting remains similar to current practice - i.e. lessors continue to classify leases as finance and operating leases. IFRS 16 is effective for annual reporting periods beginning on or after 1 January 2019, early adoption is permitted if IFRS 15 Revenue from Contracts with Customers is also adopted. The

Group does not intend to adopt this standard early. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 16.

## IFRS 15 Revenue under contracts with customers

IFRS 15 Revenue from Contracts with Customers establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 11 Construction Contracts, IAS 18 Revenue, and IFRIC 13 Customer Loyalty Programmes. The core principle of the new standard is that the entity recognises revenue to depict the transfer of the promised goods or services to customers in an amount that reflects the consideration that entity expects to be entitled in exchange for those goods or services. The new standard provides for detailed disclosure of revenue, includes instructions for accounting of the operations that previously were not considered in full and improves the instructions on accounting for agreements that consist of multiple elements. IFRS 15 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. The Group has not early adopted the standard. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 15.

## 4 Interest income and expense

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Interest income |  |  |
| Loans to customers | 10992106 | 13774586 |
| Available-for-sale financial assets | 1129402 | 1676153 |
| Net investments in finance leases | 346263 | 272802 |
| Held-to-maturity investments | 227912 | 378277 |
| Due from banks and cash equivalents | 45762 | 860497 |
| Financial instruments at fair value through profit or loss | - | 1422 |
|  | 12741445 | 16963737 |
| Interest expense |  |  |
| Current accounts and deposits from customers | 5551185 | 7571127 |
| Subordinated borrowings | 502596 | 582876 |
| Deposits and balances from banks | 237981 | 714348 |
| Debt securities issued | 144694 | 239911 |
|  | 6436456 | 9108262 |

## 5 Fee and commission income

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Settlement operations | 1582962 | 1681882 |
| Insurance agent commission | 1125570 | 879335 |
| Consulting and information services agent commission | 305290 | 140714 |
| Accounts opening and maintenance | 243823 | 224894 |
| Guarantees issuance | 82734 | 168072 |
| Other | 280042 | 249269 |
|  | 3620421 | 3354166 |

Information on the basis of which insurance agent commission income is recognised in profit or loss is disclosed in note 3.

## 6 Net foreign exchange gain

|  | 2017 <br> RUB'000 | 2016 <br> RUB'000 |  |
| :--- | ---: | ---: | ---: |
| Gain on derivatives and spot transactions (except swaps) | 341117 |  | 750267 |
| Loss on swap operations |  | $(222008)$ | $(260476)$ |
| Gain (loss) from revaluation of financial assets and liabilities |  | 330176 | $(64370)$ |

## 7 Net gain on operations with precious metals

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Gain on trading operations | 118900 | 124533 |
| Gain from revaluation of financial assets and liabilities and operations with derivatives | 98838 | 13746 |
|  | 217738 | 138279 |

## 8 Other operating income

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Income from sale of loans and repayment of written off loans | 394161 | 314800 |
| Penalties on loans and other operations | 390575 | 676605 |
| Rental income | 40305 | 39701 |
| Dividend income | 70868 | 22732 |
| Other income | 105386 | 40268 |
|  | 1001295 | 1094106 |

## 9 Impairment losses

|  | $\begin{array}{r} 2017 \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Loans to customers | 2138988 | 3490323 |
| Available-for-sale financial assets | 20379 | (747 572) |
| Due from banks | 3124603 | 2896686 |
| Investments in associates and other investments | - | 2300000 |
| Credit related commitments | (43 670) | 43670 |
| Net investments in finance leases | 18134 | 3995 |
| Other assets | 69054 | 166875 |
|  | 5327488 | 8153977 |

## 10 Personnel expenses

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Employee compensation | 3043041 | 2991864 |
| Payroll related taxes | 781495 | 831107 |
|  | 3824536 | 3822971 |

## 11 Other general administrative expenses

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Depreciation and amortisation | 429390 | 283478 |
| Advertising and marketing | 412324 | 217314 |
| IT expenses | 304791 | 176150 |
| Professional services | 277791 | 89162 |
| Taxes other than income tax | 269571 | 244465 |
| Write-off of materials and loss on disposals of assets | 256628 | 410489 |
| Repairs and maintenance | 212867 | 210029 |
| Information and communications services | 171429 | 195735 |
| Rent | 144563 | 148028 |
| Travel expenses | 93827 | 48887 |
| Security | 61967 | 55208 |
| Insurance | 26526 | 18077 |
| Loss on cease and restructuring of lease agreements | 15716 | 28996 |
| Charity | 100 | 35500 |
| Other | 160270 | 264920 |
|  | 2837760 | 2426438 |

## 12 Income tax benefit

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Current year tax expense | (90 132) | (88 233) |
| Movement in deferred tax assets and liabilities due to origination and reversal of temporary differences | 430239 | 551234 |
| Change in deferred tax asset, not recognised in the consolidated financial statements | 165407 | (165 407) |
| Total income tax benefit | 505514 | 297594 |

In 2017, the applicable tax rate for current and deferred tax is 20\% (2016: 20\%).

## Reconciliation of effective tax rate for the year ended 31 December:



## Deferred tax assets and liabilities

Temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes give rise to deferred tax assets as at 31 December 2017 and 31 December 2016. Net deferred tax assets have been recognised in these consolidated financial statements.

The term of use of temporary differences, which decrease the amount of tax base on profit tax and tax losses carry-forward is not limited by the current tax legislation of the Russian Federation.

Movements in temporary differences during the years ended 31 December 2017 and 2016 are presented as follows:

| RUB'000 | Balance <br> 1 January 2017 | Recognised in profit or loss | Recognised in other comprehensive income and directly in equity | Balance <br> 31 December 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Due from banks | 589791 | $(297$ 139) | - | 292652 |
| Available-for-sale financial assets | 91935 | $(2176)$ | (23 889) | 65870 |
| Held-to-maturity investments | 7187 | 17080 | - | 24267 |
| Derivative financial instruments | 15503 | 21514 | - | 37017 |
| Loans to customers | (622 793) | 414674 | - | $(208119)$ |
| Net investments in finance leases | 165407 | (78 384) | - | 87023 |
| Property, equipment, intangible assets and investment property | $(409$ 120) | 104340 | 12349 | (292 431) |
| Investments in associates and other investments | 474444 | 2618 | - | 477062 |
| Other assets | 4455 | (74 368) | - | (69 913) |


| RUB'000 | $\begin{array}{r} \text { Balance } \\ 1 \text { January } \\ 2017 \end{array}$ | Recognised in profit or loss | Recognised in other comprehensive income and directly in equity | Balance <br> 31 December 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Debt securities issued | (126) | 126 | - | - |
| Subordinated borrowings | (6694) | 797 | - | ( 5897$)$ |
| Other liabilities | 9465 | 7249 | - | 16714 |
| Tax loss carry-forward | 240529 | 313908 | - | 554437 |
| Deferred tax assets | 559983 | 430239 | $(11540)$ | 978682 |
| Change in deferred tax asset, not recognised in the consolidated financial statements | (165 407) | 165407 | - | - |
| Recognised net deferred tax assets | 394576 | 595646 | $(11540)$ | 978682 |
| Comprising of: |  |  |  |  |
| Deferred tax asset | 394576 |  |  | 978682 |
| RUB'000 | $\begin{array}{r} \text { Balance } \\ \text { 1 January } \\ 2016 \end{array}$ | Recognised in profit or loss | Recognised in other comprehensive income and directly in equity | Balance <br> 31 December 2016 |
| Due from banks | (2000) | 591791 | - | 589791 |
| Available-for-sale financial assets | 40167 | 74932 | $(23164)$ | 91935 |
| Held-to-maturity investments | (56 603) | 63790 | - | 7187 |
| Derivative financial instruments | 26692 | (11 189) | - | 15503 |
| Amounts receivable under reverse repurchase agreements | (2977) | 2977 | - | - |
| Loans to customers | (512 921) | (109 872) | - | (622 793) |
| Net investments in finance leases | 103016 | 62391 | - | 165407 |
| Property, equipment, intangible assets and investment property | (365 059) | 18789 | (62 850) | (409 120) |
| Investments in associates and other investments | - | 474444 | - | 474444 |
| Other assets | 107375 | (102 920) | - | 4455 |
| Debt securities issued | 1022 | (1 148) | - | (126) |
| Subordinated borrowings | (8450) | 1756 | - | (6994) |
| Other liabilities | 6202 | 3263 | - | 9465 |
| Tax loss carry-forward | 758299 | (517 770) | - | 240529 |
| Deferred tax assets | 94763 | 551234 | (86014) | 559983 |
| Change in deferred tax asset, not recognised in the consolidated financial statements | - | (165 407) | - | (165 407) |
| Recognised net deferred tax assets | 94763 | 385827 | $(86014)$ | 394576 |
| Comprising of: |  |  |  |  |
| Deferred tax asset | 103016 |  |  | 394576 |
| Deferred tax liability | (8253) |  |  | - |

## 13 Cash and cash equivalents

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Cash on hand | 2944433 | 3658005 |
| Nostro accounts with the CBR | 3948691 | 4447001 |
| Nostro accounts with other banks |  |  |
| - Largest 30 Russian banks | 1324053 | 1598260 |
| - OECD banks | 542818 | 948568 |
| - Other Russian banks | 123853 | 152799 |
| - Other foreign banks | 14493 | 53036 |
| Total nostro accounts with other banks | 2005217 | 2752663 |
| Term deposits with the CBR | 1200683 | 500407 |
| Total cash and cash equivalents | 10099024 | 11358076 |

As at 31 December 2017, the Group has no banks (except the CBR) (31 December 2016 (except the CBR): no banks), whose balances individually exceed $10 \%$ of equity.

## 14 Financial instruments at fair value through profit or loss

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Derivative financial instruments |  |  |
| Foreign currency and securities contracts | 4018 | 105132 |
|  | 4018 | 105132 |
| LIABILITIES |  |  |
| Derivative financial instruments |  |  |
| Foreign currency and securities contracts | 189106 | 182650 |
|  | 189106 | 182650 |
| Liabilities on reverse delivery of realized securities, received on operations under reverse repurchase agreements | 687556 | - |
|  | 876662 | 182650 |

None of financial assets at fair value through profit or loss are past due.

## Foreign currency and securities contracts

The table below summarises, by major currencies, the contractual amounts of forward exchange and securities contracts outstanding at 31 December 2017 and 31 December 2016 with details of the contractual exchange rates and prices and remaining periods to maturity. Foreign currency and securities amounts presented below are translated at rates ruling at the reporting date. The resultant unrealised gains and losses on these unmatured contracts are recognised in profit or loss and in financial instruments at fair value through profit or loss, as appropriate.

|  | Notional amount |  | Weighted average contractual exchange rates |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ | 2017 | 2016 |
| Buy USD sell RUB |  |  |  |  |
| Less than 3 months | 31084106 | 24960148 | 57.84 | 60.75 |
| Buy USD sell RUB |  |  |  |  |
| Between 3 to 12 months | 633602 | - | 57.60 | - |
| Buy USD sell CHF |  |  |  |  |
| Less than 3 months | 251587 | 28157 | 0.98 | 1.02 |
| Buy USD sell CNY |  |  |  |  |
| Less than 3 months | 5311 | 103727 | 6.52 | 7.00 |
| Buy USD sell JPY |  |  |  |  |
| Less than 3 months | 35086 | 60442 | 1.13 | 1.17 |
| Buy EUR sell RUB |  |  |  |  |
| Less than 3 months | 1377 | 765095 | 69.42 | 64.40 |
| Buy EUR sell USD |  |  |  |  |
| Less than 3 months | 482068 | 1664780 | 1.20 | 1.05 |
| Buy GBP sell USD |  |  |  |  |
| Less than 3 months | 240012 | 246564 | 1.35 | 1.23 |
| Buy CNY sell RUB | 70760 | - | 8.83 | - |
| Less than 3 months |  |  |  |  |
| Buy Au sell RUB |  |  |  |  |
| Less than 3 months | - | 2005767 | - | 2226.81 |
| Buy put options JPY/GBP |  |  |  |  |
| Less than 3 months | - | 62183 | - | 119.97 |
| Sell USD buy RUB |  |  |  |  |
| Less than 3 months | 30423488 | 22784913 | 57.51 | 60.46 |
| Sell USD buy JPY |  |  |  |  |
| Less than 3 months | 5775 | 75622 | 1.13 | 1.17 |
| Sell USD buy CHF |  |  |  |  |
| Less than 3 months | 7077 | 17007 | 0.98 | 1.02 |



|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB'000 } \end{array}$ |
| :---: | :---: | :---: |
| - Corporate shares |  |  |
| rated $\mathrm{B}+$ and below | 2840668 | 1028519 |
| not rated | 388504 | 2377648 |
| Total corporate shares | 3229172 | 3406167 |
| Total available-for-sale financial instruments held by Group | 15325034 | 16532515 |
| Pledged under sale and repurchase agreements |  |  |
| - Government and municipal bonds |  |  |
| Russian Government Federal bonds (OFZ) | - | 101490 |
| Total government and municipal bonds | - | 101490 |
| - Corporate bonds |  |  |
| rated from BB- to BBB+ | 93364 | 1285464 |
| Total corporate bonds | 93364 | 1285464 |
| Total available-for-sale financial instruments pledged under sale and repurchase agreements | 93364 | 1386954 |
| Total available-for-sale financial instruments | 15418398 | 17919469 |
| Impairment allowance | (259 508) | (257 979) |
| Total available-for-sale financial instruments | 15158890 | 17661490 |
| Movements in the impairment allowance are as follows: |  |  |
|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| Balance of the impairment allowance at the beginning of the year | 257979 | 1005551 |
| Net charge (reversal) of the impairment allowance | 20379 | (747 572) |
| Write -off | (18 850) | - |
| Balance of the impairment allowance at the end of the year | 259508 | 257979 |

Ratings of corporate entities are based on Standard \& Poor's or the equivalent ratings assigned by Fitch Rating and Moody's.

Available-for-sale financial assets stated at cost comprise unquoted securities for the amount of RUB 1237643 thousand (2016: RUB 1255982 thousand). There is no market for these investments and there have not been any recent transactions that provide evidence of the current fair value. In addition, discounted cash flow techniques yield a wide range of fair values due to the uncertainty regarding future cash flows in this industry. However, management of the Group believes it unlikely that the fair value at the year-end would differ significantly from that carrying amount.

## Reclassifications out of securities held for trading

During the year ended 31 December 2014 the Group reclassified certain financial assets out of available-for-sale assets into held-to-maturity investments. For details on impact of these reclassifications, refer to note 21 "Held-to-maturity investments" of the consolidated financial statements.

## 16 Due from banks

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Due from PJSC "M2M Private Bank" (refer to note 40) | 6521277 | 6578892 |
| Other amounts due from banks | 32834 | 22623 |
| Term deposits |  |  |
| - Largest 30 Russian banks | - | 156 |
| Total term deposits | - | 156 |
| Total due from banks | 6554111 | 6601671 |
| Impairment allowance | (6021 289) | (2 896 686) |
| Total due from banks after impairment allowance | 532822 | 3704985 |
| Movements in the impairment allowance are as follows: |  |  |
|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| Balance of the impairment allowance at the beginning of the year | 2896686 | - |
| Net charge of the impairment allowance | 3124603 | 2896686 |
| Balance of the impairment allowance at the end of the year | 6021289 | 2896686 |

## 17 Amounts receivable under reverse repurchase agreements

The table below sets out receivables under reverse repurchase agreements showing individual types of securities received as collateral under reverse repurchase agreements outstanding as at 31 December 2017:

Amounts receivable under reverse repurchase agreements

- Largest 30 Russian banks

| Russian Federation Government bonds RUB'000 | Corporate bonds RUB'000 | Total <br> RUB’000 |
| :---: | :---: | :---: |
| 2608292 | 32672 | 2640964 |
| 2608292 | 32672 | 2640964 |

As at 31 December 2016 the Group does not have receivables under reverse repurchase agreements.
At 31 December 2017, the fair value of securities collateralising reverse repurchase agreements is RUB 2845303 thousand.
None of amounts receivable under reverse repurchase agreements are past due or impaired.

## 18 Loans to customers

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Loans to corporate customers | 29796847 | 36597723 |
| Loans to retail customers |  |  |
| Consumer loans | 40916298 | 43750998 |
| Mortgage loans | 3820645 | 5722920 |
| Total loans to retail customers | 44736943 | 49473918 |
| Gross loans to customers | 74533790 | 86071641 |
| Impairment allowance | (16 930 001) | (17083 236) |
| Net loans to customers | 57603789 | 68988405 |

Interest accrued on impaired loans in 2017 amounted to RUB 855384 thousand (2016: RUB 1198951 thousand).

Movements in the loan impairment allowance by classes of loans to customers for the year ended 31 December 2017 are as follows:

|  | Loans to corporate customers RUB’000 | Loans to retail customers RUB'000 | $\begin{array}{r} \text { Total } \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Balance of the impairment allowance at the beginning of the year | 3234196 | 13849040 | 17083236 |
| Net (reversal) charge | (30 479) | 2169467 | 2138988 |
| Write-offs | (424 604) | (1867 619) | (2 292 223) |
| Balance of the impairment allowance at the end of the year | 2779113 | 14150888 | 16930001 |

Movements in the loan impairment allowance by classes of loans to customers for the year ended 31 December 2016 are as follows:

|  | Loans to corporate customers RUB’000 | Loans to retail customers RUB'000 | $\begin{array}{r} \text { Total } \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: | :---: |
| Balance of the impairment allowance at the beginning of the year | 2905598 | 16191757 | 19097355 |
| Net charge | 458466 | 3031857 | 3490323 |
| Write-offs | (129 868) | (5 374 574) | (5 504 442) |
| Balance of the impairment allowance at the end of the year | 3234196 | 13849040 | 17083236 |

## Credit quality of loans to customers

The following table provides information on the credit quality of loans to corporate customers as at 31 December 2017 and 2016:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Loans to corporate customers |  |  |
| Loans without individual signs of impairment | 21573161 | 33015948 |
| Impaired loans: |  |  |
| - not overdue | 4600894 | 66950 |
| - overdue less than 90 days | 815684 | 482776 |
| - overdue more than 90 days and less than 1 year | 488295 | 617018 |
| - overdue more than 1 year | 2318813 | 2415031 |
| Total impaired loans | 8223686 | 3581775 |
| Gross loans to corporate customers | 29796847 | 36597723 |
| Impairment allowance | (2779 113) | (3 234 196) |
| Net loans to corporate customers | 27017734 | 33363527 |

The following table provides information on the credit quality of loans to retail customers as at 31 December 2017:

|  | Consumer loans RUB’000 | Mortgage loans RUB'000 | Total loans to retail customers <br> RUB’000 |
| :---: | :---: | :---: | :---: |
| Loans to retail customers |  |  |  |
| - not overdue | 24330085 | 3333598 | 27663683 |
| - overdue less than 30 days | 692607 | 45401 | 738008 |
| - overdue 30-90 days | 574384 | 96888 | 671272 |
| - overdue 90-180 days | 740652 | 67665 | 808317 |
| - overdue more than 180 days | 14578570 | 277093 | 14855663 |
| Gross loans to retail customers | 40916298 | 3820645 | 44736943 |
| Impairment allowance | (13952 400) | (198 488) | (14 150 888) |
| Net loans to retail customers | 26963898 | 3622157 | 30586055 |

The following table provides information on the credit quality of loans to retail customers as at 31 December 2016:

|  | Consumer loans RUB’000 | Mortgage loans RUB’000 | Total loans to retail customers RUB’000 |
| :---: | :---: | :---: | :---: |
| Loans to retail customers |  |  |  |
| - not overdue | 26200205 | 5227499 | 31427704 |
| - overdue less than 30 days | 973799 | 74399 | 1048198 |
| - overdue 30-90 days | 1031231 | 73737 | 1104968 |
| - overdue 90-180 days | 1339376 | 111558 | 1450934 |
| - overdue more than 180 days | 14206387 | 235727 | 14442114 |
| Gross loans to retail customers | 43750998 | 5722920 | 49473918 |
| Impairment allowance | (13675 116) | (173 924) | (13 849 040) |
| Net loans to retail customers | 30075882 | 5548996 | 35624878 |

## Key assumptions and judgments for estimating loan impairment

## Loans to corporate customers

Loan impairment results from one or more events that occurred after the initial recognition of the loan and that have an impact on the estimated future cash flows associated with the loan and that can be reliably estimated. Loans without individual signs of impairment do not have objective evidence of impairment that can be directly attributed to them.
The objective indicators of loan impairment for loans to corporate customers include the following:

- overdue payments under the loan agreement;
- significant difficulties in the financial conditions of the borrower;
- deterioration in the business environment, negative changes in the borrower's markets.

The Group estimates loan impairment for loans to corporate customers based on an analysis of the future cash flows for significant impaired loans and based on its past loss experience for portfolios of loans for which no indications of impairment has been identified or not significant impaired loans.

In determining the impairment allowance for loans to corporate customers management makes the following key assumptions:

- the principal collateral taken into account in the estimation of future cash flows represented by different types, mainly real estate. Valuations for real estate have been discounted to reflect current market conditions and costs to sell;
- loss given default rate for unsecured loans is $75 \%$.

Changes in these estimates could affect the loan impairment allowance. For example, to the extent that the net present value of the estimated cash flows differs by plus/minus one percent, the impairment allowance on loans to corporate customers as at 31 December 2017 would be RUB 270177 thousand lower/higher (31 December 2016: RUB 333635 thousand).

## Loans to retail customers

The Group estimates loan impairment for loans to retail customers based on its past historical loss experience on each type of loan. The significant assumptions used by management in determining the impairment losses for loans to retail customers include:

- loss migration rates are constant and estimated based on historic loss migration pattern for the past 36 months;
- the historic actual recovery rate of loans overdue 364-393 days for past 18 months has been taken into account when estimating future recoveries on overdue loans.
Changes in these estimates could affect the loan impairment allowance. For example, to the extent that the net present value of the estimated cash flows differs by plus/minus three percent, the impairment allowance on loans to retail customers as at 31 December 2017 would be RUB 917582 thousand lower/higher (31 December 2016: RUB 1068746 thousand).


## Analysis of collateral

## Loans to corporate customers

Loans to corporate customers are secured by different types of collateral, including pledge over securities, real estate, guarantees provided by individuals, commercial enterprises or banks and other collateral.

The following table provides an analysis of loans to corporate customers, net of impairment, by types of collateral as at 31 December:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\%$ of loan portfolio | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ | \% of loan portfolio |
| :---: | :---: | :---: | :---: | :---: |
| Real estate | 13647940 | 50.51 | 15822534 | 47.42 |
| Motor vehicles | 3070888 | 11.37 | 2811958 | 8.43 |
| Corporate and personal guarantees | 1662035 | 6.15 | 1299617 | 3.90 |
| Goods in turnover | 405894 | 1.50 | 592354 | 1.78 |
| Equipment | 1086371 | 4.02 | 312026 | 0.93 |
| Cash balances | 120911 | 0.45 | 51140 | 0.15 |
| Securities | 361564 | 1.34 | 45776 | 0.14 |
| Other collateral | 249246 | 0.92 | 163729 | 0.49 |
| No collateral | 6412885 | 23.74 | 12264393 | 36.76 |
|  | 27017734 | 100.00 | 33363527 | 100.00 |

The amounts shown in the table above represent the carrying value of the loans and do not necessarily represent the fair value of the collateral.
Corporate and personal guarantees are not considered for impairment assessment purposes.
Loans to corporate customers that are impaired or past due
Loans with individual signs of impairment or past due with net carrying value of RUB 1239716 thousand (31 December 2016: RUB 697643 thousand) are secured by collateral (mainly real estate) with fair value of RUB 1182691 thousand (31 December 2016: RUB 646692 thousand), excluding the effect of over collateralisation.

## Loans to retail customers

Mortgage loans are secured by the underlying housing real estate. The Group's policy is to issue mortgage loans with a loan-to-value ratio of a maximum of $90 \%$.

For certain mortgage loans the Group updates the appraised values of collateral obtained at inception of the loan to the current values considering the approximate changes in property values. The Group may also obtain a specific individual valuation of collateral at each reporting date where there are indications of impairment. For the remaining mortgage loans the fair value of collateral was estimated at inception of the loans and was not adjusted for subsequent changes to the reporting date.

For overdue mortgage loans management believes that the fair value of collateral is at least $100 \%$ of the carrying amount of the loans at the reporting date.
Consumer loans are mainly not secured.

## Repossessed collateral

During the year ended 31 December 2017, the Group obtained certain assets by taking possession of collateral for loans to customers with a net carrying amount of RUB 64276 thousand (2016: RUB 270515 thousand). As at 31 December, the repossessed collateral comprise:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Real estate | 90361 | 247680 |
| Other assets | 6155 | 5813 |
| Total repossessed collateral | 96516 | 253493 |

The Group's policy is to sell these assets as soon as it is practicable.

## Asset securitisation

As at 31 December 2017, the Group transferred mortgage loans of RUB 2270433 thousand (31 December 2016: RUB 2942101 thousand) to MA APB, MA APB 2, LLC SFC APB 2 entities that are, in substance, controlled by the Group. Accordingly, MA APB, MA APB 2 and LLC SFC APB 2 are consolidated into these consolidated financial statements and the loans are included in the consolidated statement of financial position. These loans serve as collateral for secured mortgage backed securities issued by the Group. As at 31 December 2017, the carrying amount of liabilities on these securities is RUB 1201126 thousand (31 December 2016: RUB 1800347 thousand). All bonds issued by LLC SFO ATB 2 in 2016 were purchased by the Bank. The nominal value of these bonds as at 31 December 2017 was RUB 1346410 thousand (31 December 2016: RUB 1390000 thousand).

## Industry and geographical analysis of the loan portfolio

Loans to customers were issued primarily to customers located within the Russian Federation who operate in the following economic sectors:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Wholesale and retail trade | 5822947 | 7900148 |
| Services | 5552488 | 7252451 |
| Investment activities and real estate | 4875136 | 4686705 |
| Construction | 3503269 | 3815928 |
| Production | 939033 | 1960951 |
| Wood processing and production of wood products | 916676 | 601078 |
| Agriculture and fishery | 651657 | 1250131 |
| Transport services and communication | 422495 | 730009 |
| Mining | 344718 | 1712906 |
| Production and distribution of energy, gas and water | 259244 | 265236 |
| Public authorities | 46437 | 41613 |
| Other | 6462747 | 6380567 |
| Individuals | 44736943 | 49473918 |
|  | 74533790 | 86071641 |
| Impairment allowance | (16 930 001) | (17083 236) |
|  | 57603789 | 68988405 |

## Significant credit exposures

As at 31 December 2017, the Group has two groups of connected borrowers whose loan balances individually exceed $10 \%$ of equity ( 31 December 2016: two groups of connected borrowers). The carrying value of these balances as at 31 December 2017 is RUB 7341673 thousand (2016: RUB 7951472 thousand).
For maturity analysis refer to note 32 .

## 19 Net investments in finance leases

Net investments in finance leases comprise:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Gross investments in finance leases | 1888132 | 1960108 |
| Unearned finance lease income | (450 889) | (411 143) |
|  | 1437243 | 1548965 |
| Impairment allowance | (92 257) | (259 052) |
| Net investments in finance leases | 1344986 | 1289913 |

Net investments in finance leases generally comprise lease contracts on various types of equipment and vehicles.

Information on the reconciliation of gross investments and net investments in finance leases expected to be received as at 31 December 2017 is disclosed further:

Gross investments in finance leases
Less unearned finance lease income
Net investments in finance leases

| Within 1 year RUB’000 | From 1 to 5 years RUB'000 | $\begin{array}{r} \text { Total } \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| 1021457 | 866675 | 1888132 |
| (265 079) | (185 810) | (450 889) |
| 756378 | 680865 | 1437243 |

Information on the reconciliation of gross investments and net investments in finance leases expected to be received as at 31 December 2016 is disclosed further:

Gross investments in finance leases
Less unearned finance lease income
Net investments in finance leases

| Within 1 year RUB'000 | From 1 to 5 years RUB'000 | Total RUB'000 |
| :---: | :---: | :---: |
| 1182285 | 777823 | 1960108 |
| (246 393) | (164 750) | (411 143) |
| 935892 | 613073 | 1548965 |

Gross investments in leases is receivable in the following currencies:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| RUB | 1888132 | 1937923 |
| USD | - | 22185 |
| Gross investments in finance leases | 1888132 | 1960108 |

The following table provides information on the credit quality of net investments in finance leases as at 31 December 2017 and 2016:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Not overdue and overdue less than 90 days | 1251007 | 1254440 |
| Overdue more than 90 days and less than 180 days | 37996 | 12189 |
| Overdue more than 180 days | 148240 | 282336 |
|  | 1437243 | 1548965 |
| Less allowance for impairment | (92 257) | (259 052) |
| Net investments in finance leases | 1344986 | 1289913 |
| Movements in the impairment allowance are as follows: |  |  |
|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| Balance at the beginning of the year | 259052 | 261511 |
| Net charge | 18134 | 3995 |
| Write-offs | (184 929) | (6 454) |
| Balance at the end of the year | 92257 | 259052 |

## 20 Investments in associates and other investments

Associates and other investments comprise the following:

| Name | Country of incorporation | Main activity | Ownership \% |  | 2017 | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2017 | 2016 | Carrying value RUB'000 | Carrying value RUB'000 |
| PJSC "M2M Private | Russian |  |  |  |  |  |
| Bank" (refer to note 40) | Federation | Banking | 100\% | 100\% | 2300000 | 2300000 |
| CUIF "Celena" | Russian Federation | Unit investment fund | 40.99\% | 40.99\% | 108731 | 121818 |
| Impairment allowance |  |  |  |  | (2 300 000) | (2300 000) |
|  |  |  |  |  | 108731 | 121818 |

The following table summarises the financial information of CUIF "Celena" as at 31 December 2017 and 31 December 2016 and for 2017 and 2016 year and reconciliation of carrying amount of the Group's interest in associate:

|  | $\begin{array}{r} 2017 \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Total assets | 271207 | 338293 |
| Total liabilities | (5941) | (41 099) |
| Net assets | 265266 | 297194 |
| Group's share of net assets (40.99\%) | 108731 | 121818 |
|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| Net loss for the year | (13 087) | (47 847) |
| Total comprehensive loss for the year | (13 087) | $(47847)$ |

## 21 Held-to-maturity investments

Held by the Group
Government and municipal bonds
Regional authorities bonds
Total government and municipal bonds
Corporate bonds
rated from BB - and above
Total corporate bonds
Total held-to-maturity investments held by Group

| 2017 | 2016 |
| ---: | ---: |
| RUB'000 | RUB’000 |

Pledged under sale and repurchase agreements
Corporate bonds
rated from BB - to $\mathrm{BBB}+$
Total corporate bonds
Total held-to-maturity investments pledged under sale and repurchase agreements

Total held-to-maturity investments

| 49553 |  | 243451 |
| ---: | ---: | ---: |
|  | 49553 |  |
|  |  | 243451 |
| 291375 |  |  |
|  |  | 801823 |


| 2423085 |  | 2586706 |
| ---: | ---: | ---: |
|  |  | 2586706 |
| 2423085 |  |  |
|  |  | 2586706 |

Ratings of corporate entities are based on Standard \& Poor's or the equivalent ratings assigned by Fitch Rating and Moody's.

None of held-to-maturity investments are past due or impaired.

## Reclassifications out of of available-for-sale financial assets

In accordance with IAS 39 the Group reclassified certain securities out of available-for-sale financial assets to held-to-maturity investments as a result of a change in intention to hold these securities until maturity.
The reclassifications were made with effect in October 2014 and December 2014 at fair value at these dates:

| Date of reclassification | Carrying value of reclassified securities as at date of reclassification RUB’000 | Fair value of reclassified securities as at date of reclassification RUB’000 |
| :---: | :---: | :---: |
| 28 October 2014 | 2680256 | 2680256 |
| 5 December 2014 | 591225 | 591225 |
| 8 December 2014 | 172255 | 172255 |
| 16 December 2014 | 1522810 | 1522810 |
| 31 December 2014 | 454 | 454 |

The table below shows carrying and fair value of reclassified securities as at reporting dates:


The table below shows the amounts actually recognised in consolidated profit or loss and other comprehensive income for the year then ended 31 December 2017 in respect of securities reclassified out of available-for-sale securities:

|  | Profit <br> or loss <br> RUB’000 |
| ---: | ---: |
| Available-for-sale securities reclassified to held-to-maturity investments: |  |
| Interest income | 220837 |

The table below shows the amounts actually recognised in consolidated profit or loss and other comprehensive income for the year then ended 31 December 2016 in respect of securities reclassified out of available-for-sale securities:
Profit
or loss

Available-for-sale securities reclassified to held-to-maturity investments:
Interest income
289653
The table below sets out the amounts that would have been recognised during 2017 if the reclassifications had not been made:

|  | $\begin{gathered} \text { Profit } \\ \text { or loss } \\ \text { RUB’000 } \end{gathered}$ | Other comprehensive income RUB'000 |
| :---: | :---: | :---: |
| Available-for-sale securities reclassified to held-to-maturity investments: |  |  |
| Interest income | 223357 | - |
| Revaluation reserve for available-for-sale financial assets | - | 17167 |

The table below sets out the amounts that would have been recognised during 2016 if the reclassifications had not been made:

|  | Profit or loss RUB’000 | Other comprehensive income RUB'000 |
| :---: | :---: | :---: |
| Available-for-sale securities reclassified to held-to-maturity investments: |  |  |
| Interest income | 289028 | - |
| Revaluation reserve for available-for-sale financial assets | - | 124885 |

The effective interest rates on available-for-sale securities reclassified to held-to-maturity investments with expected recoverable cash flows as at the date of reclassification are presented below:

| Date of reclassification | Effective interest rate <br> $\%$ | Expected cash flows <br> RUB'000 |
| :--- | ---: | ---: | ---: |
| 28 October 2014 | $8.02 \%$ | 3314172 |
| 5 December 2014 | $8.77 \%$ | 825392 |
| 8 December 2014 | $9.75 \%$ | 226624 |
| 16 December 2014 | $7.89 \%$ | 244101 |
| 31 December 2014 | $8.50 \%$ | 564 |

## 22 Transfers of financial assets

## (a) Transferred financial assets, that are not derecognised in their entirety

The securities sold under agreements to repurchase as at 31 December 2017 are presented in the table below:

| RUB'000 | Financial assets <br> available-for-sale | Held-to- <br> maturity |
| :--- | ---: | ---: |
| investments |  |  |
| Carrying amount of assets | 93364 | 2423085 |
| Carrying amount of associated liabilities | 87228 | 2290403 |

The securities sold under agreements to repurchase as at 31 December 2016 are presented in the table below:

| RUB'000 | Financial assets <br> available-for-sale | Held-to- <br> maturity |
| :--- | ---: | ---: | ---: |
| investments |  |  |

The Group has transactions to lend securities and to sell securities under agreements to repurchase and to purchase securities under agreements to resell.

The securities lent or sold under agreements to repurchase are transferred to a third party and the Group receives cash in exchange. These financial assets may be repledged or resold by counterparties in the absence of default by the Group, but the counterparty has an obligation to return the securities at the maturity of the contract. The Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognised them. These securities are presented as "pledged under sale and repurchase agreements" in notes 15 and 21 and as repledged securities received under reverse repurchase agreements in note 17. The cash received is recognised as a financial asset and a financial liability is recognised for the obligation to repay the purchase price for this collateral, and is included in amounts payable under repurchase agreements (note 26).

These transactions are conducted under terms that are usual and customary to standard lending, and securities borrowing and lending activities.

## (b) Transferred financial assets with continuing involvement

## Securitisations

As part of securitisation transaction with unconsolidated structured entity (for details refer to note 34) the Group transferred mortgage loans and neither transferred nor retained substantially all the risks and rewards of ownership of the loans. The Group recognises its continuing involvement in mortgage loans in the amount of the issued lower tranche of bonds by unconsolidated structured entity.
The Group also retains servicing rights in respect of the transferred mortgage loans. Under the servicing arrangements the Group collects cash flows on the transferred mortgage loans on behalf of the unconsolidated structured entity. In return, the Group receives a fee that is expected to compensate the Group adequately for performing the servicing of the related assets. Consequently, the Group accounts for the servicing arrangements as executory contracts and has not recognised a servicing asset/liability.

Mortgage loans transferred were classified as loans to customers and measured at amortised cost with a total carrying amount of RUB 2300027 thousand at the date of transfer. As at 31 December 2017, the value of the loans that the Group still services amounts to RUB 1469862 thousand (31 December 2016: RUB 1878189 thousand).
During the year ended 31 December 2017, the Group recognised income of RUB 15767 thousand in respect of servicing transferred mortgage loans (2016: RUB 15887 thousand).

## 23 Property, equipment, intangible assets and investment property

| RUB'000 | Land and buildings | Computers and equipment | Fixtures and fittings | Vehicles | Intangible assets | Construction in progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost/revalued amount |  |  |  |  |  |  |  |
| Balance at 1 January 2017 | 4596096 | 601738 | 82686 | 76522 | 748918 | 883695 | 6989655 |
| Additions and transfers | 262166 | 1018691 | 4491 | 11575 | 648888 | - | 1945811 |
| Disposals and transfers | (76 915) | (26 378) | (76 587) | (5485) | - | (883 695) | (1 069 060) |
| Revaluation | (155 694) | - | - | - | - | - | (155 694) |
| Balance at 31 December 2017 | 4625653 | 1594051 | 10590 | 82612 | 1397806 | - | 7710711 |
| Depreciation, amortisation and impairment losses |  |  |  |  |  |  |  |
| Balance at 1 January 2017 | 5453 | 403476 | 7639 | 46581 | 270221 | - | 733370 |
| Depreciation and amortisation for the year | 95345 | 244771 | 1795 | 10758 | 76722 | - | 429390 |
| Disposals | (869) | (11944) | (197) | (5298) | - | - | (18 308) |
| Revaluation | (92 256) | - | - | - | - | - | (92 256) |
| Balance at 31 December 2017 | 7673 | 636302 | 9237 | 52042 | 346943 | - | 1052196 |
|  |  |  |  |  |  |  |  |
| Carrying amounts |  |  |  |  |  |  |  |
| At 31 December 2017 | 4617980 | 957749 | 1353 | 30570 | 1050863 | - | 6658515 |
| At 31 December 2016 | 4590643 | 198262 | 75047 | 29941 | 478697 | 883695 | 6256285 |

There were no capitalised borrowing costs related to the acquisition or construction of property, equipment and intangible assets during 2017 (2016: nil).

| RUB'000 | Land and buildings | Computers and equipment | Fixtures and fittings | Vehicles | Intangible assets | Construction in progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost/revalued amount |  |  |  |  |  |  |  |
| Balance at 1 January 2016 | 4602441 | 595364 | 10885 | 69266 | 589724 | 95268 | 5962948 |
| Additions and transfers | 109955 | 14648 | 74216 | 13408 | 176832 | 883695 | 1272754 |
| Disposals and transfers | (49 287) | (8274) | (2415) | (6152) | (17 638) | (95 268) | (179 034) |
| Revaluation | (67 013) | - | - | - | - | - | (67 013) |
| Balance at 31 December 2016 | 4596096 | 601738 | 82686 | 76522 | 748918 | 883695 | 6989655 |
|  |  |  |  |  |  |  |  |
| Depreciation, amortisation and impairment losses |  |  |  |  |  |  |  |
| Balance at 1 January 2016 | 269537 | 315892 | 5740 | 42506 | 230120 | - | 863795 |
| Depreciation and amortisation for the year | 135021 | 95283 | 2011 | 10066 | 41097 | - | 283478 |
| Disposals | (2704) | (7 699) | (112) | ( 5991 ) | (996) | - | (17502) |
| Revaluation | (396 401) | - | - | - | - | - | (396 401) |
| Balance at 31 December 2016 | 5453 | 403476 | 7639 | 46581 | 270221 | - | 733370 |
|  |  |  |  |  |  |  |  |
| Carrying amounts |  |  |  |  |  |  |  |
| At 31 December 2016 | 4590643 | 198262 | 75047 | 29941 | 478697 | 883695 | 6256285 |
| At 31 December 2015 | 4332904 | 279472 | 5145 | 26760 | 359604 | 95268 | 5099153 |

## Investment property

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Balance at 1 January | 379830 | 38600 |
| Additions | - | 379300 |
| Transfer to property, equipment and intangible assets | (113 537) | (38 568) |
| Fair value revaluation during the year | (32 619) | 498 |
| Balance at 31 December | 233674 | 379830 |

The investment property is represented by land and buildings.

## Revalued assets

At 31 December 2017 and 31 December 2016, buildings were revalued based on the results of an independent appraisal performed by S.A.Ricci.
The basis used for the appraisal is the combination of market and income approaches weighted on 50\% / 50\% basis.

The market approach is based upon an analysis of the results of comparable sales/offers of similar buildings. Adjustments were applied for location, size, condition, design, bargain discount, date of offer, and parking.

The following key assumptions are used in applying the income capitalisation approach:

- the rental rates applied by the appraiser were calculated based on the analysis of comparable properties' rental rates
- the vacancy rate from $0 \%$ to $10 \%$ was defined on the individual basis taking into account qualitative and quantitative parameters, including location, total square, state and level of market development and competition
- the capitalisation rate is applied depending on the population size of each individual populated area, where the object of evaluation is located and varies from $12.5 \%$ (2016:15\%) (for cities with population less 150 thousand people) to $11 \%$ (2016:12\%) (for cities with population above 500 thousand people). For the office building located in Moscow, the capitalisation rate of $10.5 \%$ was assumed based on the Appraiser's internal research (S.A.Ricci).
The values assigned to the key assumptions represent management's assessment of future business trends and are based on both external sources and internal sources of information.

Fair value measurement of buildings is categorised as Level 3 in the fair value hierarchy.
Changes in the estimates above could effect the value of the buildings. For example, to the extent that the net present value of the estimated cash flows differs by plus/minus three percent, the building valuation as at 31 December 2017 would be RUB 136551 thousand higher/lower (31 December 2016: RUB 136470 thousand).
The carrying value of buildings as at 31 December 2017, if the buildings would not have been revalued, would be RUB 2581994 thousand (31 December 2016: RUB 2368683 thousand).
Fair value measurement of investment property is categorised as Level 3 in the fair value hierarchy.
There were no rental income from investment property for the year ended 31 December 2017 (in 2016: comprised RUB 70 thousand).
The amount of direct operating expenses for investment property for 2017 and 2016 were not material.

## 24 Other assets

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Guarantee deposits | 816616 | 413153 |
| Continuing involvement with sold loan portfolio | 563048 | 563048 |
| Commemorative coins | 144865 | 114238 |
| Outstanding settlements with payment infrastructure sevices and cash transfers operators | 92506 | 104191 |
| Receivables on commissions | 76329 | 78263 |
| Other receivables | 303657 | 176758 |
| Total other financial assets | 1997021 | 1449651 |
| Gold | 1209057 |  |
| Prepayments | 819479 | 1400323 |
| Settlements on claims | 262509 | 327716 |
| Assets held for sale | 190176 | 325646 |
| Advances on precious metals delivery | 51478 | 1103326 |
| Prepayments for assets to be leased under finance lease | 34429 | 133738 |
| Materials and supplies | 29672 | 47261 |
| Current income tax | 29041 | 30968 |
| VAT payable | 3241 | 187741 |
| Other | 58101 | 97272 |
| Total other non-financial assets | 2687183 | 3653991 |
| Total other assets | 4684204 | 5103642 |
| Impairment allowance | (146 038) | (175 187) |
| Total other assets net of impairment allowance | 4538166 | 4928455 |

Movements in the impairment allowance are as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Balance of the impairment allowance at the beginning of the year | 175187 | 108530 |
| Net charge | 69054 | 166875 |
| Write-offs | (98 203) | (100 218) |
| Balance of the impairment allowance at the end of the year | 146038 | 175187 |

For details on continuing involvement with sold loan portfolio please refer to note 34.

## 25 Deposits and balances from banks

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Vostro accounts | 560952 | 170338 |
| Term deposits from banks | 966336 | 2174605 |
|  | 1527288 | 2344943 |

As at 31 December 2017, the Group has no counterparties or groups of related counterparties whose balances individually exceed $10 \%$ of equity (31 December 2016: no counterparties).

## Covenants

As at 31 December 2016, the Group has term deposits from one of the banks amounting to RUB 863345 thousand. According to the terms of the agreements, the Group was subject to a debt covenant stating that funds should be used for loan issuance to small and medium size entities. The Bank should comply with all ratios of the CBR and N1.0 statutory ratio should be not less than $10.2 \%$.
As at 31 December 2016 N1.0 statutory ratio comprised 9.82\%. In March 2017 the Group made early debt repayment in full per all agreements, described above.

## 26 Amounts payable under repurchase agreements

The table below sets out payables under repurchase agreements showing individual types of securities transferred as collateral under repo agreements outstanding as at 31 December 2017:

## RUB’000

Amounts payable under repurchase agreements

- Largest 30 Russian banks

| Corporate bonds | Total |
| :---: | :---: |
| 2377631 | 2377631 |
| 2377631 | 2377631 |

The table below sets out payables under repurchase agreements showing individual types of securities transferred as collateral under repo agreements outstanding as at 31 December 2016:

| RUB'000 | Government and municipal bonds | Corporate bonds | Total |
| :---: | :---: | :---: | :---: |
| Amounts payable under repurchase agreements |  |  |  |
| - Largest 30 Russian banks | 96228 | 3609952 | 3706180 |
|  | 96228 | 3609952 | 3706180 |

Fair value of securities transferred under repo agreements as at 31 December 2017 comprised RUB 2532049 thousand (31 December 2016: RUB 3986557 thousand) (refer to note 22).

## 27 Current accounts and deposits from customers

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Current accounts and demand deposits |  |  |
| - Retail | 7016255 | 4699685 |
| - Corporate | 10752784 | 12958449 |
| Term deposits |  |  |
| - Retail | 55862087 | 65927678 |
| - Corporate | 5510774 | 6767682 |
|  | 79141900 | 90353494 |

As at 31 December 2017, the Group has no groups of related customers (31 December 2016: no groups of connected customers), whose balances individually exceed $10 \%$ of equity.

## 28 Debt securities issued

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Bonds | 1201126 | 1800347 |
| Promissory notes | 28593 | 155901 |
|  | 1229719 | 1956248 |

As at 31 December 2017 bonds are presented by two issues of MA APB and MA APB 2.
In December 2012, the Group issued RUB 1521863 thousand of mortgage backed securities with a coupon rate of $8.75 \%$. These securities mature not later than 26 April 2045 with partially repayments each quarter.

In February 2014, the Group issued RUB 2553000 thousand of mortgage backed securities with a coupon rate of $9 \%$. These securities mature not later than 1 October 2046 with partially repayments each quarter.
On 19 February 2016, the Group repaid RUB 1119621 thousand of bonds issued in February 2013 with the total initial amount of RUB 3000000 thousand according to the terms of maturity.

## Reconciliation of movements of debt securities issued to cash flows arising from financing activities

| RUB'000 | Debt securitites <br> issued |
| :--- | ---: |
| Balance as at 1 January 2017 | $\mathbf{1 8 0 0 3 4 7}$ |
| Redemption of debt securities issued |  |
| Total changes from financing cash flows |  |
| Interest expense | $\mathbf{( 5 9 9 1 1 0 )}$ |
| Interest paid | $\mathbf{1 2 0 1 2 3 7}$ |
| Balance as at 31 December 2017 | 142305 |

## 29 Subordinated borrowings

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Subordinated loan | 3920516 | 4488287 |
|  | 3920516 | 4488287 |

On 21 November 2012 the Bank attracted a subordinated loan in the amount USD 30 million from one of the Bank's shareholders - IFC. The loan with interest rate $12.92 \%$ as at 31 December 2016 mature by tranches until 16 December 2019.

According to the terms of the agreement the Group is subject to a debt covenant stating that at the end of each quarter the Group should comply with a number of financial and non-financial covenants. As at 31 December 2014 and later the Group breached financial covenants that led to the increase of interest rate on the agreement in 2015 year. Subordinated debt is not payable on demand as at 31 December 2017 and 31 December 2016.

On 10 July 2014, the Group issued subordinated Loan Participation Notes in the amount of USD 42 million for 5.5 years with interest rate of $11.00 \%$ through SCI Finance B.V., partially consolidated structured entity incorporated in the Netherlands. This entity was partially consolidated because portion of the entity is a deemed separate entity which is in substance "ring-fenced" from the rest of the entity, and the Group has control over deemed separate entity. The Group consolidated only those assets and returns related to the issue of Loan Participation Notes.

Reconciliation of movements of subordinated borrowings to cash flows arising from financing activities

| RUB'000 | Subordinated loans |
| :---: | :---: |
| Balance as at 1 January 2017 | 4488287 |
| Redemption of subordinated borrowings | (352 249) |
| Total changes from financing cash flows | 4136038 |
| The effect of changes in foreign exchange rates | (209 449) |
| Interest expense | 502596 |
| Interest paid | (508 669) |
| Balance as at 31 December 2017 | 3920516 |

## 30 Other liabilities

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Incomplete settlements with operators of payment infrastructure services | 113652 | 64416 |
| Payables to Deposit Insurance Agency on deposit insurance | 78059 | 294109 |
| The amounts received on correspondent accounts until clarification | 43512 | 28343 |
| Other liabilities | 40443 | 22254 |
| Total other financial liabilities | 275666 | 409122 |
| Obligation to NKO JSC "NRD" | - | 1060490 |
| Payables to employees | 349272 | 339378 |
| Other taxes payable | 230026 | 165880 |
| Advances from lessees received | 76127 | 203981 |
| VAT payables | 72798 | 56109 |
| Liabilities for the payment of long-term employee benefits | 38787 | 10698 |
| Payables to creditors | 37904 | 57619 |
| Unearned commissions and reserve for issued guarantees | 34522 | 81716 |
| Current profit tax payable | 9479 | 21488 |
| Payables under cession agreements | 6587 | 10441 |
| Other liabilities | 4958 | 3231 |
| Total other non-financial liabilities | 860460 | 2011031 |
|  | 1136126 | 2420153 |

As at 31 December 2016 the Group recognises in the consolidated financial statements the bonds of LLC "Vneshprombank" in the amount of RUB 1 billion, received in the result of exchange for the bonds of the Bank in the same amount. Due to default of LLC "Vneshprombank" and revocation of banking license on 21 January 2016, the Group initiated the termination of the deal in the court. As of today the decision of the court came into fource, but due to refusal of LLC "Vneshprombank" to
execute the court decision and its appealing to the Supreme Court of the Russian Federation, the depositary (NKO JSC "NRD") had no technical ability to make a reverse exchange of the bonds. In this regard, other liabilities of the Group included the liability to repay owned bonds, at the same time cash relating to this obligation had been receieved. The above uncertainty was resolved 19 June 2017 after the hearing of case in the Supreme Court of the Russian Federation and court decision about refusal of cassation appeal of LLC "Vneshprombank".

## 31 Share capital

## Issued capital

Movements in share capital for the years ended 31 December 2017 and 31 December 2016 are as follows:

|  | Shares <br> (thousands) | Nominal amount, RUB'000 | Inflation adjustment, RUB'000 | Total, RUB'000 |
| :---: | :---: | :---: | :---: | :---: |
| Balance as at 1 January 2016 | 5155290941888 | 577392 | 8022 | 585414 |
| Ordinary shares | 5064574366154 | 567232 | 7875 | 575107 |
| Preferred shares | 250 | - | - | - |
| Previously purchased ordinary treasury shares | 90716575484 | 10160 | 147 | 10307 |
| Balance as at 1 January 2017 | 5155290941888 | 577392 | 8022 | 585414 |
| Ordinary shares | 5064574366154 | 567232 | 7875 | 575107 |
| Preferred shares | 250 | - | - | - |
| Previously purchased ordinary treasury shares | 90716575484 | 10160 | 147 | 10307 |
| Balance as at 31 December 2017 | 5155290941888 | 577392 | 8022 | 585414 |

In accordance with the Russian legislation, dividends may only be declared to shareholders of the Bank from accumulated undistributed and unreserved earnings as shown in the Bank's financial statements prepared in accordance with the Russian Accounting Legislation.

The share capital of the Bank was contributed by the shareholders in Russian Roubles and they are entitled to dividends and any capital distribution in Russian Roubles.

## 32 Corporate governance, internal control and risk management

## a) Corporate governance framework

The Bank operates as a public joint stock company in accordance with Russian law. The supreme governing body of the Bank is the general shareholders' meeting that is called for annual and extraordinary meetings. The general shareholders' meeting makes strategic decisions on the Bank's operations.

The general shareholders' meeting elects the Board of Directors. The Board of Directors is responsible for overall governance of the Bank's activities.
Russian legislation and the charter of the Bank establish lists of decisions that are exclusively approved by the general shareholders' meeting and that are approved by the Board of Directors.

As at 31 December 2017, the Board of Directors includes:

- Van der Plas Marc;
- Jacobs Margo;
- Dosmukhamedov Rinat Mingalievich;
- Kostikov Alexsey Nikolaevich;
- Kotkov Oleg Grigorjevich;
- Kulikov Alexey Albertovich;
- Selivanova Valerija Alexandrovna.

During the year ended 31 December 2017 the following changes occurred in composition of the Board of Directors: Vdovin Andrey Vadimovich, Murichev Alexander Vasiljevich, Novikov Andrey Valentinovich and Safonov Oleg Alexandrovich left the Board of Directors; Kulikov Alexey Albertovich, Selivanova Valerija Alexandrovna, Kotkov Oleg Grigorjevich, Kostikov Alexsey Nikolaevich joined the Board.
General activities of the Bank are managed by the sole executive body of the Bank (the Chairman of the Management Board) and the collective executive body of the Bank (the Management Board). The Board of Directors meeting elects the Management Board and its Chairman. The executive bodies of the Bank are responsible for implementation of decisions of the general shareholders' meeting and the Board of Directors of the Bank. Executive bodies of the Bank report to the Board of Directors of the Bank and to the general shareholders' meeting.

Till 18 April 2016 responsibilities of the Chairman of the Management Board were executed by Vdovin Andrey Vadimovich, starting from 19 April 2016 Novikov Andrey Valentinovich was appointed as Chairman of the Management Board by the decision of the Board of Directors. On 10 March 2017, according to the decision of the Board of Directors, Novikov Andrey Valentinovich left the Management Board, and Makarov Dmitry Nikolaevich was appointed as Acting Chairman of the Management Board. During the year ended 31 December 2017 Pavlov Mikhail Germanovich, Chekonova Tatiana Alexeevna, Andryushkin Vyacheslav Jurjevich, Zilberblum Igor Mihailovich.
As at 31 December 2017, the Management Board includes:

- Makarov Dmitry Nikolaevich;
- Chavtur Andrey Vladimirovich;
- Shabliko Tatjana Vadimovna.


## b) Internal control policies and procedures

The Board of Directors and the Management Board have responsibility for the development, implementation and maintaining of internal controls in the Bank that are commensurate with the scale and nature of operations.
The purpose of internal controls is to ensure:

- efficiency and effectiveness of the financial and economic activity in performing banking operations and other transactions, efficiency of assets and liabilities management, including the preservation of assets and management of banking risks;
- reliability, completeness, objectivity and timeliness of the preparation and issuance of financial, accounting, statistical and other statements (for internal and external users), as well as informational security in the information sphere, which represents the variety of information, information infrastructure, persons performing collection, forming, distribution and use of information, as well as the systems of the arising relationships regulation;
- compliance with laws and regulations, standards of self-regulating organisations (for professional participants of the security market), foundation and internal documents;
- prevention of fraudulent or illegal activities of the Group and its employees, including legalisation (the laundering) of income, received in the result of fraudulent or illegal activities, and financing terrorism, as well as timely submission of information in accordance with the legislation of Russian Federation to state governing authorities and the CBR.
Management is responsible for the development and implementation of the effective internal control system, implementation of the strategy and policy of the Group relating to the organisation and functioning of the internal control, identification and evaluation of risks, approval of documentation on organising the internal control system and monitoring internal control system. Management monitors the effectiveness of the Group's internal controls and periodically modifies existing controls as considered necessary.

The internal control system includes the following areas.
I. Control by the management bodies over organisation of the Group’s functioning.
II. Control over the functioning of the banking risks management system and assessment of banking risks.
III. Control over disaggregation of authorities in the process of banking operations and other deals performing.
Disaggregation of authorities between divisions and employees during the process of performing banking operations and other deals is set by the internal documents of the Bank and includes such forms (means) of control as:

- inspections, carried out by the management bodies in the form of reports and information about the results of divisions' activities, explanations by the divisional heads with the aim of lacks of controls identification, violations, mistakes;
- control, carried out by the divisional heads, in the form of reports inspections on the work of subordinates (on a daily, weekly or monthly basis);
- material (physical) control, carried out by checks of access restrictions to inventory, by the inventory of tangible assets (cash, securities in the documentary form, etc.), the disaggregation of duties for the storage and use of tangible assets, security of premises for tangible assets storage;
- the check of established limits on conducting of banking operations and other transactions by the receiving of relevant reports and reconciliation with the primary supporting documents;
- the system of confirmation (approval) of operations (transactions) and disaggregation of authorities over the banking operations and other transactions, exceeding the set limits, prescribing the appropriate timely notification the relevant managers of the Bank (its divisions) on such operations (transactions) or the current situation and its proper recording in the accounting and financial statements;
- the check of compliance with the order of execution (procedures) of banking operations and other transactions, reconciliation of accounts, informing of relevant management bodies (its divisions) about the revealed breaches, mistakes and drawbacks.

Disaggregation of duties of the Bank's employees is in place to exclude conflicts of interests (the contradiction between material and other interests of the Bank and (or) its employees and (or) clients, which can lead to the unfavourable consequences to the Bank and (or) its clients) and the conditions of its origin, committing crimes and the implementation of other illegal actions in the process of conducting banking operations and other transactions, as well as the providing to the same division or employee the right of:

- to conduct banking operations and other transactions and to register them and (or) to make accounting records;
- to authorise cash payments and to make factual payments;
- to conduct operations by the accounts of the Bank's clients and accounts, reflecting own financial and economic activity of the Bank;
- to render consulting and information services to the clients of the Bank and perform operations with the same clients;
- to assess the reliability and completeness of documents, presented for loan issue and to perform monitoring of the financial statement of the borrower;
- to perform actions in any other areas, where the conflict of interest can arise.
IV. The control over the information flows management (receipt and transfer of information) and ensuring of information security.
Internal control over automated information systems and technical means consists of general control and application control.
General control of automated information systems covers the control over computer systems (control over the host computer, the client-server system and end-user workstations, etc.), conducted to ensure uninterrupted and ongoing operation.

General control consists of the backup (copying) of data procedures and restoring of automated information systems procedures implemented by the Bank, providing support during the automated information systems time of use, including establishing rules for the acquisition, development and service (maintenance) of software, the procedure for monitoring the safety of physical access.
Application control is implemented by automated procedures built into the application programs, as well as by manual procedures controlling the processing of banking operations and other transactions (control editing, monitoring of logic access, internal procedures for data backup and recovery, etc.).
The Bank establishes rules for managing information activities, including the procedure for protection against unauthorised access and distribution of confidential information, as well as against the use of confidential information for personal purposes.
V. Continuous monitoring of the internal control system functioning in order to assess the level of its compliance with the objectives of the Group's activities, identifying gaps, developing proposals and monitoring the implementation of decisions to improve the internal control system.
The Group has developed a system of regulations, policies and procedures to ensure that operations are properly performed and that relevant legislative and regulatory requirements are met.
Internal control is exercised in accordance with the powers defined by the constituent and internal documents of the Bank:

- management bodies of the Bank (general shareholders’ meeting, the Board of Directors, including the Assets and Liabilities Management Committee ("ALMC"), the Management Board, the Chairman of the Management Board);
- revision committee;
- chief accountant (his deputies) of the Bank;
- heads (their deputies) and chief accountants (their deputies) of the Bank's branches;
- divisions and employees performing internal control in accordance with the powers defined by internal documents of the Bank, including:
- the Internal audit service;
- the Internal control service;
- employee responsible for counteraction the legalisation (anti-money laundering) of proceeds from crime and financing of terrorism;
- professional securities market participant controller;
- other structural units and (or) responsible employees, depending on the nature and scale of operations, the level and combination of risks.
The Internal audit service performs the audit and evaluation of the effectiveness of the Bank's internal control system as a whole. The Internal audit service is independent of the Management Board of the Bank and is subordinated to the Board of Directors. The results of the Internal audit service checks are discussed with the heads of departments indicated in the report on the results of the audit. The report with the results of the audits is communicated to the Chairman of the Management Board of the Bank. The Internal audit service, at least once every six months, submits a written report on the results of inspections conducted during the reporting half-year term to the Audit and Risk Committee and the Board of Directors of the Bank.

The main functions of the Internal audit service include the following:

- audit and efficiency assessment of the system of internal control as a whole, fulfilment of the decisions of key management structures ;
- audit of efficiency of methodology of assessment of banking risks and risk management procedures, regulated by internal documents in the Bank (methods, programmes, rules and procedures for banking operations and transactions, and for the management of banking risks) and completeness of application of these documents;
- audit of reliability of internal control system over automated information systems;
- audit and testing of fairness, completeness and timeliness of accounting and reporting function and the reliability (including the trustworthiness, fullness and objectivity) of the collection and submission of financial information;
- audit of applicable methods of safekeeping the Bank's property;
- assessment of economic reasonability and efficiency of operations and other deals;
- audit of internal control processes and procedures;
- audit of the Internal control service and the Risk Department;
- other issues provided for in the internal documents of the Bank.

The main functions of the Internal control service (the compliance service) include the following:

- identification of regulatory risks;
- monitoring of events related to regulatory risk, including probability of occurrence and quantitative assessment of its' consequences;
- monitoring of regulatory risk;
- preparation of recommendations on regulatory risk management;
- coordination and participation of design of measures to decrease regulatory risk;
- monitoring of efficiency of regulatory risk management;
- participation in preparation of internal documents on regulatory risk management, anti-corruption, compliance with corporate behaviour rules, code of professional ethics and minimisation of conflicts of interest;
- conflict of interests identification in the Bank's and its employees activities, participation in aimed to its minimization internal documents development;
- analysis of dynamics of clients’ complaints;
- analysis of economic reasonableness of agreements with suppliers;
- participation in interaction with authorities, self-organised organisations, associations and financial market participants;
- other issues provided for in the internal documents of the Bank.

Russian legislation, including Federal Law No. 395-1, Direction of the CBR dated 1 April 2014 No. 3223-U On Requirement to Head of Risk Management Service, Head of Internal Control Service, Head of Internal Audit Service of the Credit Organisation establish the professional qualifications, business reputation and other requirements for members of the Board of Directors, the Management Board, Heads of the Internal audit service, the Internal control service and the Risk Department and other key management personnel. All members of the Bank's governing and management bodies meet with these requirements.
Management believes that the Group complies with the CBR requirements related to risk management and internal control systems, including requirements related to the Internal audit service, Internal control service and that risk management and internal control systems are appropriate for the scale, nature and complexity of operations.

## c) Risk management policies and procedures

Management of risk is fundamental to the business of banking and forms an essential element of the Group's operations. The major (significant) risks faced by the Group are market risk, including interest rate risk, credit risk, liquidity risk, and operational, legal and reputational risks.

The risk management policies of the Group aim to identify, analyse and manage the risks faced by the Group, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice. The Group has developed a system of reporting on significant risks and capital.
As at 31 December 2017, the Group's effective internal documentation establishing the procedures and methodologies for identification and managing the Group's significant risks, stress-testing of these risks was approved by the authorised management bodies of the Bank in accordance with regulations and recommendations issued by the CBR.

The risk and capital management policies established in the Group, as well as internal control policies, are consistent with the nature and scope of its operations and the level and combination of risks it takes.

The Board of Directors approves the General risk management policy, which regulates the general principles of risk management, acceptable level of risks, strategic goals in risk management and priorities for development of risk management policies. The Board of Directors ensures the improvement of the risk management policies, approves draft risk management documents, terms of standard products and programs for the Bank's clients, monitors and controls the elements of the risk management, approves the acceptable level of risks within the approved development strategy, controls compliance of the Group's operations with the basic principles of credit policy and policies for other operations, develops, implements and manages credit decisions making process.

The Management Board implements the risk management policy, approves the rights and structure of the collegial risk management bodies, takes decisions on the certain types of risks, approves the credit policy and the policy regarding other asset- and liability-related transactions.

The Credit Committee (credit committee system) of the Bank is responsible for optimization of credit risks and maintaining of an effective loan portfolio in terms of the "risk-profitability" ratio and controls risk both at the portfolio and specific transactions levels.

The Risk Department is responsible for general risk management and controls the application of general principles and methods of identification, estimation, management and reporting risks on a regular basis. The Risk Department develops methodology for risk assessment, performs independent risk analysis for products, programs and limits of particular customers/transactions, performs a portfolio risk analysis and controls the risk by setting limits and controlling their compliance, preparing risk reports covering all major risks, including credit, market, operational and liquidity risks, which are regularly reported to the Board of Directors, the Audit and Risk Committee of the Board of Directors and the Management Board. The Risk Department is not subordinate to and does not report to risk-taking divisions.

The divisions manage risks within the area of their responsibilities.
The Internal audit service audits the divisions for compliance with internal policy, reports on noncompliances to the Board of Directors and management, suggests measures to eliminate the identified violations and controls their correction.

## d) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises currency risk, interest rate risk and other price risks. Market risk arises from open positions in interest rate, currency and equity based financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices.

The Bank has the "Market risk management policy", which specifies basic principles and methods of market risk management, the participants of market risk management process, their rights and responsibilities.

In accordance with the policy, the Bank applies the independence principle for divisions responsible for transactions with market risks and divisions responsible for identification, assessment and monitoring of taken risks. The approved broad structure of limits for market risk transactions allows to control the level of the taken risk and possible impact on financial performance and capital of the Bank. The limits are reviewed on a regular basis depending on the market situation and the Bank's financial needs. The reports on the risks taken are prepared on a regular basis by the responsible divisions and provided to the management of the Group.

## i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group is exposed to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may also reduce or create losses in the event that unexpected movements occur.

## Average interest rates

The table below displays average effective interest rates for interest bearing assets and liabilities as at 31 December 2017 and 31 December 2016. These interest rates are an approximation of the yields to maturity of these assets and liabilities.

|  | $2017$ <br> Average effective interest rate, \% |  |  | $2016$ <br> Average effective interest rate, \% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RUB | USD | Other currencies | RUB | USD | Other currencies |
| Interest bearing assets |  |  |  |  |  |  |
| Cash and cash equivalents | 5\% | 1\% | - | 8\% | - | - |
| Available-for-sale financial assets | 8\% | 4\% | 3\% | 8\% | 4\% | - |
| Due from banks | - | - | 1\% | - | - | 1\% |
| Amounts receivable under reverse repurchase agreements | 7\% | - | - | - | - | - |
| Loans to customers |  |  |  |  |  |  |
| - retail | 21\% | 10\% | - | 22\% | 10\% | - |
| - corporate | 16\% | 9\% | 4\% | 17\% | 9\% | 3\% |
| Net investments in finance leases | 32\% | - | - | 33\% | 23\% | - |
| Held-to-maturity investments | 11\% | 4\% | - | 11\% | 4\% | - |
| Interest bearing liabilities |  |  |  |  |  |  |
| Deposits and balances from banks | 7\% | 1\% | 4\% | 9\% | 5\% | 1\% |
| Amounts payable under repurchase agreements | 8\% | 3\% | - | 10\% | 2\% | - |
| Current accounts and term deposits from customers |  |  |  |  |  |  |
| - retail | 8\% | 1\% | 1\% | 9\% | 2\% | 2\% |
| - corporate | 8\% | 1\% | 1\% | 10\% | 2\% | 2\% |
| Debt securities issued |  |  |  |  |  |  |
| - promissory notes | 2\% | - | - | 9\% | 5\% | - |
| - bonds | 10\% | - | - | 10\% | - | - |
| Subordinated borrowings | - | 12\% | - | - | 12\% | - |

Due to the fact that substantially all the financial instruments are fixed rated contracts, these remaining contractual maturity dates also represent the contractual interest rate repricing dates.

## Interest rate sensitivity analysis

The management of interest rate risk based on interest rate gap analysis is supplemented by monitoring the sensitivity of financial assets and liabilities.

An analysis of sensitivity of profit or loss and equity (net of taxes) to changes in interest rates (repricing risk) based on a simplified scenario of a 300 basis point (bp) symmetrical fall or rise in all yield curves and positions of interest bearing assets and liabilities existing as at 31 December is as follows:

|  | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Profit } \\ \text { or loss } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { Equity } \\ \text { RUB'000 } \end{array}$ | Profit or loss RUB'000 | Equity <br> RUB'000 |
| 300 bp parallel fall | 275685 | 275685 | 317082 | 317082 |
| 300 bp parallel rise | (275 685) | (275 685) | (317 082) | (317 082) |

An analysis of sensitivity of profit or loss and equity (net of taxes) as a result of changes in the fair value of financial instruments at fair value though profit or loss and available-for-sale financial assets due to changes in the interest rates based on positions existing as at 31 December 2017 and a simplified scenario of a 300 basis point (bp) symmetrical fall or rise in all yield curves is as follows:

300 bp parallel fall
300 bp parallel rise

| 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: |
| $\begin{array}{r} \text { Profit } \\ \text { or loss } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { Equity } \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} \text { Profit } \\ \text { or loss } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { Equity } \\ \text { RUB'000 } \end{array}$ |
| (881) | 408826 | (1 008) | 411858 |
| 833 | (328 507) | 1001 | (438 288) |

## ii) Currency risk

The Group has assets and liabilities denominated in several foreign currencies.
Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates. Although the Group hedges its exposure to currency risk, such activities do not qualify as hedging relationships in accordance with IFRS.

The system of currency risk management includes procedures for calculating the limit of the amount of open currency position and limits for conversion operations, as well as exchange rate policy.
Currency risk management is carried out on the basis of the ALMC decisions.
The Group controls the level of currency risk by observing the limits of the open currency position ("ОСР"). The Treasury monitors OCP daily to ensure its compliance with the requirements of the CBR and intra-bank restrictions.

Currency risk is minimized by the balanced value of OCP, which allows to provide the required liquidity per foreign currencies.

The following table shows the foreign currency structure of assets and liabilities as at 31 December 2017:

|  | $\begin{array}{r} \text { RUB } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { USD } \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} \text { EUR } \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} \text { Gold } \\ \text { RUB’000 } \end{array}$ | Other currencies RUB'000 | Total RUB'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and cash equivalents | 7880654 | 1040486 | 481215 | 308207 | 388462 | 10099024 |
| Obligatory reserves with the Central Bank of the Russian Federation | 661225 | - | - | - | - | 661225 |
| Financial instruments at fair value through profit or loss | - | 2120 | 1123 | - | 775 | 4018 |
| Available-for-sale financial assets | 11690157 | 1124087 | 350108 | - | 1994538 | 15158890 |
| Due from banks | 516081 | 15505 | 259 | - | 977 | 532822 |
| Amounts receivable under reverse repurchase agreements | 2640964 | - | - | - | - | 2640964 |
| Loans to customers | 55069189 | 2258164 | 276436 | - | - | 57603789 |
| Net investments in finance leases | 1344986 | - | - | - | - | 1344986 |
| Investments in associates and other investments | 108731 | - | - | - | - | 108731 |
| Held-to-maturity investments | 1690148 | 1073865 | - | - | - | 2764013 |
| Deferred tax assets | 978682 | - | - | - | - | 978682 |
| Property, equipment, intangible assets and investment property | 6892189 | - | - | - | - | 6892189 |
| Other assets | 2472685 | 70856 | 779021 | 1209057 | 6547 | 4538166 |
| Total assets | 91945691 | 5585083 | 1888162 | 1517264 | 2391299 | 103327499 |

## LIABILITIES

Financial instruments at fair value through profit or loss

Deposits and balances from banks
Amounts payable under repurchase agreements
Current accounts and deposits from customers
Debt securities issued
Subordinated borrowings
Other liabilities
Total liabilities
Net position
The effect of derivatives held for risk
management
Net position after derivatives held for risk management purposes

| $\begin{array}{r} \text { RUB } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { USD } \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} \text { EUR } \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} \text { Gold } \\ \text { RUB’000 } \end{array}$ | Other currencies <br> RUB'000 | $\begin{array}{r} \text { Total } \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 687556 | 177986 | 1572 | 4068 | 5480 | 876662 |
| 444110 | 90653 | 304306 | - | 688219 | 1527288 |
| 1634775 | 742856 | - | - | - | 2377631 |
| 72471127 | 4517360 | 939335 | 1022160 | 191918 | 79141900 |
| 1229719 | - | - | - | - | 1229719 |
| - | 3920516 | - | - | - | 3920516 |
| 1129344 | 2140 | 4642 | - | - | 1136126 |
| 77596631 | 9451511 | 1249855 | 1026228 | 885617 | 90209842 |
| 14349060 | (3866 428) | 638307 | 491036 | 1505682 | 13117657 |
| (1008 456) | 3579183 | (627 188) | $(495038)$ | (1448 501) | - |
| 13340604 | (287 245) | 11119 | (4002) | 57181 | 13117657 |

The following table shows the foreign currency structure of assets and liabilities as at 31 December 2016:

|  | $\begin{array}{r} \text { RUB } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { USD } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { EUR } \\ \text { RUB’’00 } \end{array}$ | $\begin{array}{r} \text { Gold } \\ \text { RUB’000 } \end{array}$ | Other currencies RUB’000 | Total RUB, <br> RUB’000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and cash equivalents | 7311806 | 1715551 | 918110 | 1162239 | 250370 | 11358076 |
| Obligatory reserves with the Central Bank of the Russian Federation | 808276 | - | - | - | - | 808276 |
| Financial instruments at fair value through profit or loss | - | 51856 | 8479 | 3504 | 41293 | 105132 |
| Available-for-sale financial assets | 14996392 | 694295 | - | - | 1970803 | 17661490 |
| Due from banks | 3680839 | 19609 | 1780 | - | 2757 | 3704985 |
| Loans to customers | 63800396 | 4786503 | 401506 | - | - | 68988405 |
| Net investments in finance leases | 1267728 | 22185 | - | - | - | 1289913 |
| Investments in associates and other investments | 121818 | - | - | - | - | 121818 |
| Held-to-maturity investments | 2807965 | 824015 | - | - | - | 3631980 |
| Deferred tax assets | 394576 | - | - | - | - | 394576 |
| Property, equipment, intangible assets and investment property | 6636115 | - | - | - | - | 6636115 |
| Other assets | 4499739 | 81085 | 347630 | - | 1 | 4928455 |
| Total assets | 106325650 | 8195099 | 1677505 | 1165743 | 2265224 | 119629221 |

## LIABILITIES

Financial instruments at fair value through profit or loss
$\left.\begin{array}{rrrrrrr}- & 162695 & 17969 & 1870 & 116 & 182650 \\ 976607 & 777421 & & 415517 & - & - & 175398\end{array}\right)$

A weakening of the RUB, as indicated below, against the following currencies at 31 December 2017 and 31 December 2016 would have decreased equity and profit or loss by the amounts shown below. This analysis is on net of tax basis and is based on foreign currency exchange rate variances that the Group considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

|  | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Profit } \\ \text { or loss } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { Equity } \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} \text { Profit } \\ \text { or loss } \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} \text { Equity } \\ \text { RUB'000 } \end{array}$ |
| 20\% appreciation of USD against RUB | (45 959) | (45 959) | (65 697) | (65 697) |
| 20\% appreciation of EUR against RUB | 1779 | 1779 | (5860) | (5860) |

A strengthening of the RUB against the above currencies at 31 December 2017 and 31 December 2016 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

## iii) Equity risk

Equity risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

Equity risk arises when the Group takes a long or short position in an equity financial instrument.
An analysis of sensitivity of profit or loss and equity as a result of changes in quotations of equity secutities (prepared on the basis of positions to be in force as at 31 December 2017 and 31 December 2016, and simplified scenario of $10 \%$ decrease or rise of quotations of equity secutities) is presented as follows:

|  | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Profit or loss RUB’000 | $\begin{gathered} \text { Equity } \\ \text { RUB'000 } \end{gathered}$ | Profit or loss RUB'000 | Equity <br> RUB'000 |
| 10\% rise of quotations of equity securities | - | 144972 |  | 157664 |
| 10\% decrease of quotations of equity securities | - | (144 972) | - | (157 664) |

## iv) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations before the Group.

The Group has policies and procedures for the management of credit exposures regulating the procedures of the evaluation of the financial position of the Borrower, the order to take decision for issuing loans, guidelines to monitor the timing of its settlement.

The Group limits the concentration of risks per separate clients, counterparties and issuers of securities, as well as groups of interdependent clients.
The management of credit risks is performed in accordance with the "Policy on managing credit risks", assuming the realisation of the system approach, which is based on the principles of awareness of the risks, separation of authorities for accepting, assessing and monitoring of accepted risks, integrity and consistency of credit risks evaluation, alignment of procedures and methods of evaluation of credit risks, actuality of applied procedures of evaluation and monitoring of risks. The principles of identification, analyses, evaluation, optimisation, monitoring and control of credit risks are established by the regulatory documents of the Bank.

The main direction of credit risk management are:

- the limitation of credit risks by the operating system of limits for credit risks decisions, for credit risks concentration for the separate borrowers/groups of interrelated borrowers;
- coverage of credit risks through the accepted collateral and its insurance, charging adequate fees for credit risks and accrual of allowance for impairment for credit losses;
- the control of credit risks level, taken by the Group for the counterparty or group of interrelated counterparties, as well as through regular monitoring the quality of credit loan portfolio, separate clients, deals and collateral property;
- credit risk prevention on the stage of consideration of loan applications, as well as by taking timely actions in identifying factors of credit risks in the process of monitoring;
- the detailed study of the borrowers business including the evaluation of the financial statement of the borrower, as well as the initial structuring of the transaction, exercised by the regional credit divisions/credit committees;
- the ongoing monitoring of credit projects - includes the verification of the borrower's financial statement and its business as a whole, the determination of the level of risks and the amount of allowance for impairment for credit losses, the specification of parameters and the structure of the deal, as well as the evaluation of the taken collateral, exercised by the Head office credit divisions/credit committees;
- the independent verification and validation of the credit projects - includes the calculation of borrower's rating, the evaluation the level of credit investments concentration, the control over the impairment allowance calculation, the correction of the structure of the deal, and within the scope of retail lending the analyses of the approved (changing) characteristics of the retail products of the Bank, as well as assessing the cost of products with consideration the premium for risk (COR), performed by the risk-management divisions of the Head office;
- disaggregation of authorities to take credit decisions - includes the developed system of credit limits for independent procedure of risks taking; the overview of limits is carried on at least two times a year by the regulatory body;
- the operation of the "veto" institute at all levels of taking credit decisions - includes vesting the right for "veto" to employees of risk-management employees, members of credit committees of the Bank; the ultimate authority for the overcoming of "veto" is the Management Board of the Bank;
- the evaluation of the portfolio credit risk level on the on-going base - includes the analysis and evaluation of the credit risk level (risk - reporting).
The main internal risk reporting includes the corporate and retail credit risks reports, which are prepared on a monthly basis by the relevant risk-management divisions, at least once per quarter are reviewed by the Audit and Risk Committee of the Board of Directors. Based on the results of this review, the decisions on changing/correction of credit policy are taken with the aim of maintaining the level of credit risk at the acceptable level.

The maximum exposure to credit risk is generally reflected in the carrying amounts of financial assets in the consolidated statement of financial position and unrecognised contractual commitment amounts. The impact of possible netting of assets and liabilities to reduce potential credit exposure is not significant.

For the analysis of concentration of credit risk in respect of loans to customers refer to note 18.
The maximum exposure to credit risk from unrecognised contractual commitments at the reporting date is presented in note 35 .

## e) Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group’s consolidated statement of financial position; or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the consolidated statement of financial position.

Similar agreements include derivative clearing agreements, global master repurchase agreements, and global master securities lending agreements. Similar financial instruments include derivatives, sales and repurchase agreements, reverse sale and repurchase agreements.
The Group's derivative transactions that are not transacted on the exchange are entered into under International Derivative Swaps and Dealers Association (ISDA) Master Netting Agreements. In general, under such agreements the amounts owed by each counterparty that are due on a single day in respect of transactions outstanding in the same currency under the agreement are aggregated into a single net amount payable by one party to the other. In certain circumstances, for example when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the termination value is assessed, and only a single net amount is due or payable in settlement transactions.

The Group's sale and repurchase, reverse sale and repurchase transactions are covered by master agreements with netting terms similar to those of ISDA Master Netting Agreements.
The above ISDA and similar master netting arrangements do not meet the offsetting criteria in the consolidated statement of financial position. This is because they create a right of set-off of recognised amounts that is enforceable only following an event of default, insolvency or bankruptcy of the Group or the counterparties. In addition, the Group and its counterparties do not intend to settle on a net basis or to realise the assets and settle the liabilities simultaneously.
The Group receives and accepts collateral in the form of cash and marketable securities in respect of the following transactions:

- derivatives;
- sale and repurchase, and reverse sale and repurchase agreements.

Such collateral is subject to the standard industry terms of the ISDA Credit Support Annex. This means that securities received/given as collateral can be pledged or sold during the term of the transaction, but must be returned on maturity of the transaction. The terms also give each counterparty the right to terminate the related transactions upon the counterparty's failure to post collateral.

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2017:
RUB'000

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2016:

| RUB'000Types of financial assets/liabilities |  | Gross amount of recognised financial assets/liabilities offset in the consolidated statement of financial position | Net amount of financial assets/liabilities presented in the consolidated statement of financial position | Related amounts not offset in the consolidated statement of financial position |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross amounts of recognised financial assets/liabilities |  |  | Financial instruments | Cash collateral received | $\begin{array}{r} \text { Net } \\ \text { amount } \end{array}$ |
| Foreign currency and security sale and purchase agreements | 105132 |  | 105132 | 105132 |  |  |
| Reverse sale and repurchase agreements | - | - | - | - | - | - |
| Total financial assets | 105132 | - | 105132 | 105132 | - | - |
| Foreign currency and security sale and purchase agreements | (182 650) | - | (182 650) | (182 650) |  |  |
| Sale and repurchase agreements | (3706 180) | - | (3706 180) | (3706 180) | - | - |
| Total financial liabilities | (3888830) | - | (3888830) | (3888830) | - | - |

The gross amounts of financial assets and financial liabilities and their net amounts as presented in the consolidated statement of financial position that are disclosed in the above tables are measured in the consolidated statement of financial position on the following basis:

- derivative assets and liabilities - at fair value;
- assets and liabilities resulting from sale and repurchase agreements, reverse sale and repurchase agreements and securities lending and borrowing - amortised cost.


## f) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations associated with its financial liabilities or current payments on behalf of customers without restructuring the assets and/or urgently raising the necessary funds. Liquidity risk exists when the maturities of assets and liabilities do not match.

The Group has developed a policy for managing and monitoring the liquidity situation, which is the basis for the organisation of work on liquidity management and regulates the system of requirements for divisions' interaction, a list of activities conducted within the framework of liquidity management, and a system of measures to maintain and restore liquidity of the Group. The liquidity management policy is reviewed and approved by the Board of Directors of the Bank.
The purpose of the policy is to ensure the Group's liquidity level is sufficient to fulfil its obligations, while observing the cost of attracting additional funding under reasonable market conditions.
The process of liquidity management includes two main parts:

- compliance with mandatory liquidity ratios established by the CBR;
- intra-bank liquidity management activities.

The Bank calculates the value of the short-term liquidity indicator (STLI) monthly, in accordance with the procedure established by the CBR, taking into account international approaches to the calculation of the short-term liquidity indicator and the instruments for monitoring liquidity risk (Basel III).
Within the framework of the Group's liquidity management policy, the following actions are taken:

- initial liquidity assessment based on the payment calendar data, taking into account the planned new transactions with customers and counterparties;
- forming a regulatory liquidity reserve in the form of highly liquid assets, converting into cash in minimum terms and with minimal losses from their market value, which can be easily realised as a protective measure in case of a break in cash liquidity;
- forecasting of cash flows and calculation of the required level of liquid assets related to these flows;
- performing regular monitoring and analysis of the level, structure and parameters of liquidity of assets and determining the liquidity requirements taking into account the current market situation and available alternative sources of financing;
- determining the estimated timeframe necessary for converting each type of asset into cash;
- carrying out diversification of short-term financing sources to achieve maximum liquidity.

Liquidity risk management is divided into management of current, short-term and forecast (mediumand long-term) liquidity.

The management of current liquidity covers the management of liquidity reserves, in order to ensure the timely and full execution of payment orders of customers, as well as conducting the Group's own payments. Money market instruments, which include short-term interbank loans, repurchase agreements, are used to regulate current and short-term liquidity and are not used to fund long-term assets.

The main source of liquidity of the Group is a portfolio of securities.
The methodology for measuring the liquidity position of the Bank is established by the procedure for maintaining a report on the net monetary position and liquidity reserves of the Bank. The Bank's net monetary position and liquidity reserves are indicators that are not subject to mandatory disclosure, but are used by the Bank to manage liquidity risk.

The net monetary position is formed on the basis of the balances of the following highly liquid assets:

- cash on hand;
- funds in ATMs;
- Correspondent account in the CBR;
- NOSTRO accounts;
- balance of transactions in the inter-bank loan market with a maturity of up to 30 days;
- balance of REPO transactions with a maturity of up to 30 days;
- highly liquid securities, free of collateral;
- presentation for payment of own/third-party promissory notes.

The net monetary position is adjusted for the unstable balance of customer accounts.
The total value of the above items shows the net monetary position as of the morning of the reporting day, taking into account expected inflows/outflows for 1,7 and 30 days.

Liquidity reserves indicate the level of free liquid assets after deducting the necessary minimum values for the continued activity of the Bank.

The Treasury monitors the liquidity position on a daily basis and performs operational management of the Group's current liquidity by initiating interbank operations to attract and allocate funds to other structural divisions of the Group that are responsible for concluding transactions with inter-bank and capital market instruments.
Carrying out measures aimed at increasing the amount of highly liquid assets of the Bank is submitted for consideration to the ALMC. By the ALMC decision, the divisions of the Group may be given instructions on the sale of low liquid assets, making borrowing and other activities. In addition, certain issues may be submitted for consideration to the Management Board.
Possible actions include:

- attraction of loans from the CBR in accordance with the Regulation of the CBR dated 12 November 2007, No 312-P About Procedure for Granting Loans to Credit Institutions by the Bank of Russia Secured by Assets or Guarantees;
- raising funds in the inter-bank market, within th; limits of other banks opened for the Bank;
- securitisation of loan portfolios
- reduction in the amount of new loans issuance within the inter-bank, retail and corporate loan portfolios.

Medium-term and long-term liquidity management is carried out by the ALMC by developing a set of measures aimed at maintaining solvency and ensuring profitability of the Bank's operations as a whole. When forecasting, the analysis is performed taking into account the actual demand/maturity of assets/liabilities and the control of the gap between assets and liabilities (GAP analysis).

In order to assess the potential impact on the liquidity situation of the Group of negative market events and/or directly related to the Group, the Treasury conducts stress tests on a regular basis to assess the Group's ability to sell assets and raise additional funds in the event of a liquidity lack.
Liquidity status reports are reviewed weekly at the ALMC meetings.
The ALMC decisions may set limits for indicators that are not subject to mandatory disclosure but used by the Group for liquidity management purposes.

Decisions on measures to manage liquidity risks are made by the ALMC and executed by the Group's divisions involved in the implementation of the liquidity management policy. The results of the reports prepared by the ALMC are communicated to the management bodies and the Board of Directors.

The following tables show the undiscounted cash flows from financial liabilities and unrecognised credit related commitments under contractual maturities. The aggregate amounts of cash inflows and outflows indicated in these tables represent contractual undiscounted cash flows from financial liabilities or off-balance sheet commitments.

The maturity analysis for financial liabilities as at 31 December 2017 is as follows:

| RUB’000 | Demand and less than 1 month | From 1 to 3 months | From 3 to 12 months | From 1 to 5 years | More than 5 years | Total gross amount outflow (inflow) | Carrying amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-derivative liabilities |  |  |  |  |  |  |  |
| Liabilities on reverse delivery of realized securities, received on operations under reverse repurchase agreements | 687556 | - | - | - | - | 687556 | 687556 |
| Deposits and balances from banks | 628614 | 628294 | 80004 | 197214 | - | 1534126 | 1527288 |
| Amounts payable under repurchase agreements | 2381867 | - | - | - | - | 2381867 | 2377631 |
| Current accounts and deposits from customers | 21942662 | 1936186 | 38055265 | 1147535 | - | 80506648 | 79141900 |
| Debt securities issued | 245321 | 1360 | 469513 | 629677 | 334 | 1346205 | 1229719 |
| Subordinated borrowings | 140449 | - | 982648 | 3577550 | - | 4700647 | 3920516 |
| Other financial liabilities | 197441 | 78225 | - | - | - | 275666 | 275666 |
| Derivative liabilities |  |  |  |  |  |  |  |
| Inflow | (62 336820 ) | - | (633 602) | - | - | (62970 422) | - |
| Outflow | 62147714 | - | 633602 | - | - | 62781316 | 189106 |
| Total financial liabilities | 26034804 | 20069065 | 39587430 | 5551976 | 334 | 91243609 | 89349382 |
| Credit related commitments | 5903894 | - | - | - | - | 5903894 | 5903894 |

The maturity analysis for financial liabilities as at 31 December 2016 is as follows:
RUB'000

The tables above show the undiscounted cash flows of financial liabilities, including issued financial guarantee contracts and unrecognised loan commitments, on the basis of their earliest possible contractual maturity. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called.

In accordance with Russian Federation legislation, individuals can withdraw their term deposits at any time, forfeiting in most of the cases the accrued interest. These retail deposits with future payments of interests, included in the tables above, totaling RUB 57116683 thousand (31 December 2016: RUB 68017882 thousand) are classified in accordance with their stated maturity dates, but could legally be withdrawn on demand.

The table below shows an analysis, by expected maturities, of the amounts recognised in the consolidated statement of financial position as at 31 December 2017:

| RUB'000 | Demand and less than 1 month | From 1 to 3 months | From 3 to 12 months | From 1 to 5 years | More than 5 years | No maturity | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |
| Cash and cash equivalents | 10099024 | - | - | - | - | - | 10099024 |
| Obligatory reserves with the Central Bank of the Russian Federation | - | - | - | - | - | 661225 | 661225 |
| Financial instruments at fair value through profit or loss | 4018 | - | - | - | - | - | 4018 |
| Available-for-sale financial assets | 12109099 | - | 3049791 | - | - | - | 15158890 |
| Due from banks | - | - | - | 499989 | - | 32833 | 532822 |
| Amounts receivable under reverse repurchase agreements | 2640964 | - | - | - | - | - | 2640964 |
| Loans to customers | 4564077 | 3547550 | 14335085 | 28876619 | 1967082 | 4313376 | 57603789 |
| Net investments in finance leases | 87382 | 92827 | 417721 | 624300 | - | 122755 | 1344986 |
| Investments in associates and other investments | - | - | - | - | - | 108731 | 108731 |
| Held-to-maturity investments | - | - | 2423086 | 49552 | 291375 | - | 2764013 |
| Deferred tax assets | - | - | - | - | - | 978682 | 978682 |
| Property, equipment, intangible assets and investment property | - | - | - | - | - | 6892189 | 6892189 |
| Other assets | 2912629 | 378879 | 319789 | 21363 | 553247 | 352259 | 4538166 |
| Total assets | 32417193 | 4019256 | 20545472 | 30071823 | 2811704 | 13462050 | 103327499 |

Notes to, and forming part of, the consolidated financial statements as at and for the year ended 31 December 2017

| RUB'000 | Demand and less than 1 month | From 1 to 3 months | From 3 to 12 months | From 1 to 5 years | More than <br> 5 years | No maturity | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LIABILITIES |  |  |  |  |  |  |  |
| Financial instruments at fair value through profit or loss | 876662 | - | - | - | - | - | 876662 |
| Deposits and balances from banks | 628475 | 622391 | 79458 | 196964 | - | - | 1527288 |
| Amounts payable under repurchase agreements | 2377631 | - | - | - | - | - | 2377631 |
| Current accounts and deposits from customers | 21849542 | 19052735 | 37137499 | 1102124 | - | - | 79141900 |
| Debt securities issued | 243655 | 1341 | 445517 | 538873 | 333 | - | 1229719 |
| Subordinated borrowings | 140449 | - | 699140 | 3080927 | - | - | 3920516 |
| Other liabilities | 694213 | 187466 | 206665 | 47164 | 618 | - | 1136126 |
| Total liabilities | 26810627 | 19863933 | 38568279 | 4966052 | 951 | - | 90209842 |
| Net position | 5606566 | (15844 677) | $(18022$ 807) | 25105771 | 2810753 | 13462050 | 13117657 |

In constructing liquidity forecasts, the Group believes that the negative positions presented in the table above will be sufficiently covered by constant balances on current and settlement accounts of customers that will not be claimed by depositors and customers, a portfolio of securities, as well as unused credit lines from the CBR and other financial institutions.

The table below shows an analysis, by expected maturities, of the amounts recognised in the consolidated statement of financial position as at 31 December 2016:

| RUB'000 | Demand and less than 1 month | From 1 to 3 months | From 3 to 12 months | From 1 to 5 years | More than 5 years | No maturity | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |
| Cash and cash equivalents | 11358076 | - | - | - | - | - | 11358076 |
| Obligatory reserves with the Central Bank of the Russian Federation | - | - | - | - | - | 808276 | 808276 |
| Financial instruments at fair value through profit or loss | 105132 | - | - | - | - | - | 105132 |
| Available-for-sale financial assets | 13422358 | - | 4239132 | - | - | - | 17661490 |
| Due from banks | - | - | - | 3682206 | - | 22779 | 3704985 |
| Loans to customers | 3072057 | 5806746 | 23193848 | 28434834 | 3221803 | 5259117 | 68988405 |
| Net investments in finance leases | 97983 | 102659 | 461963 | 556132 | - | 71176 | 1289913 |
| Investments in associates | - | - | - | - | - | 121818 | 121818 |
| Held-to-maturity investments | - | - | 1082663 | 2549317 | - | - | 3631980 |
| Deferred tax assets | - | - | - | - | - | 394576 | 394576 |
| Property, equipment, intangible assets and investment property | - | - | - | - | - | 6636115 | 6636115 |
| Other assets | 1392822 | 1013097 | 1527662 | 55933 | 550723 | 388218 | 4928455 |
| Total assets | 29448428 | 6922502 | 30505268 | 35278422 | 3772526 | 13702075 | 119629221 |
| LIABILITIES |  |  |  |  |  |  |  |
| Financial instruments at fair value through profit or loss | 182650 | - | - | - | - | - | 182650 |
| Deposits and balances from banks | 1162070 | 56391 | 818334 | 308148 | - | - | 2344943 |
| Amounts payable under repurchase agreements | 3706180 | - | - | - | - | - | 3706180 |
| Current accounts and deposits from customers | 20541900 | 15629334 | 53076980 | 1105280 | - | - | 90353494 |
| Debt securities issued | 263375 | 11686 | 538795 | 1142057 | 335 | - | 1956248 |
| Subordinated borrowings | 144010 | - | 374390 | 3969887 | - | - | 4488287 |
| Other liabilities | 263375 | 11686 | 538795 | 1142057 | 335 | - | 1956248 |
| Total liabilities | 26699830 | 16127549 | 56081789 | 6542452 | 335 | - | 105451955 |
| Net position | 2748598 | (9 205047 ) | $(25576521)$ | 28735970 | 3772191 | 13702075 | 14177266 |

In accordance with the Russian Federation legislation, individuals can withdraw their term deposits at any time, forfeiting in most of the cases the accrued interest. These retail deposits totaling RUB 55862087 thousand (31 December 2016: RUB 65927678 thousand) are classified in accordance with their stated maturity dates, but could legally be withdrawn on demand. The classification of these deposits in accordance with their stated maturity dates is presented below:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Demand and less than 1 month | 9658356 | 9422159 |
| From 1 to 3 months | 17211147 | 14036392 |
| From 3 to 12 months | 28190541 | 41495356 |
| From 1 to 5 years | 802043 | 973771 |
|  | 55862087 | 65927678 |

Management expects that the cash flows from certain assets and liabilities will be different from their contractual terms either because management has the discretionary ability to manage the cash flows or because past experience indicates that cash flows will differ from contractual terms. In the tables below the following financial assets and liabilities are presented on a discounted basis and are based on their expected cash flows:

- impaired but not overdue loans and funds on accounts in PJSC "M2M Private Bank"are included in the from 1 to 5 years category based on expected cash flows asessment.
- Available-for-sale financial assets: management holds a portfolio of liquid securities that are also readily marketable and can be used to meet outflows of financial liabilities. Cash flows from these available-for-sale securities, totalling RUB 12109099 thousand (31 December 2016: RUB 13422358 thousand) are included in demand and less than 1 month category. Other securities in the amount of RUB 3049791 thousand (31 December 2016: RUB 4239132 thousand) are included in from 3 to 12 months category based on the Group's management plans for their sale.
Contractual maturities of available-for-sale financial assets are as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Less 1 month | 3081402 | 635720 |
| From 1 to 3 months | 4490444 | 149715 |
| From 3 to 12 months | 829245 | 4664896 |
| From 1 to 5 years | 2477683 | 6725902 |
| More than 5 years | 1207802 | 1203218 |
| Overdue | - | 1012347 |
| No maturity | 3072314 | 3269692 |
|  | 15158890 | 17661490 |

- In accordance with the Russian Federation legislation, individuals and legal entities can withdraw the amounts from their current accounts at any time. However, past experience indicates that current accounts in total population have permanent balances. Based on the statistics cash flows from the current accounts for the year ended 31 December 2017, totalling RUB 8000000 thousand are included in the category from 3 to 12 months instead of the demand and less than 1 month category (31 December 2016: RUB 10347426 thousand).
The Group maintains unused lines of credit from the CBR and other financial institutions. So when analysing liquidity position the Group considers that liquidity gaps represented in the tables above will be adequately covered by outstanding balances of customer accounts not withdrawn by
depositors and unused lines of credit from the CBR and other financial institutions, mentioned above.

The Bank also calculates mandatory liquidity ratios on a daily basis in accordance with the requirements of the CBR. These ratios include:

- instant liquidity ratio (N2), which is calculated as the ratio of highly liquid assets to liabilities payable on demand
- current liquidity ratio (N3), which is calculated as the ratio of liquid assets to liabilities maturing within 30 calendar days
- long-term liquidity ratio (N4), which is calculated as the ratio of assets maturing after 1 year to the equity and liabilities maturing after 1 year.
The Bank was in compliance with these ratios as at 31 December 2017 and 31 December 2016. The following table shows the mandatory liquidity ratios calculated as at 31 December 2017 and 31 December 2016.

|  | Requirement |  | $\mathbf{2 0 1 7 , \%}$ | $\mathbf{2 0 1 6 , \mathbf { \% }}$ |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Instant liquidity ratio (N2) | Not less than 15\% | 295.0 | 271.6 |  |
| Current liquidity ratio (N3) | Not less than $50 \%$ | 182.8 | 183.9 |  |
| Long-term liquidity ratio (N4) | Not more than 120\% | 34.2 | 32.8 |  |

## g) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks, such as those arising from legal and regulatory requirements and generally accepted standards of corporate behavior. Operational risks arise from all of the Group's operations.
The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and innovation. In all cases, the Group policy requires compliance with all applicable legal and regulatory requirements.

The Group manages operational risk by establishing internal controls that management determines to be necessary in each area of its operations.

## 33 Capital management

The CBR sets and monitors capital requirements for the Group.
The Group defines as capital those items defined by statutory regulation as capital for banking groups. The Group calculates the amount of capital in accordance with Provision of the CBR dated 3 December 2015 No 509-P On calculation of amount of own funds (capital), economic ratios and amounts (limits) of open currency positions of banking groups.

As at 31 December 2017 and 2016, minimum levels of basic capital ratio (ratio N20.1), main capital ratio (ratio N20.2), own funds (capital) ratio (ratio N20.0) are $4.5 \%, 6.0 \%$ and $8.0 \%$, accordingly. Starting from 1 January 2016, the Group should comply with capital buffers: capital conservation buffer and countercycle buffer. As at 31 December 2017, the minimum levels of capital buffers are $1.25 \%$ and $0 \%$ accordingly ( 31 December 2016: $0.625 \%$ and $0 \%$ ). The Group maintains capital adequacy at the level appropriate to the nature and volume of its operations.
The Group provides the territorial CBR that supervises its activity with information on mandatory ratios in accordance with set form. The Bank's Financial-Analytical Department controls on a daily basis compliance with capital adequacy ratios.

In case values of capital adequacy ratios become close to limits set by the CBR and Group's internal policy this information is communicated to the Management Board and the Board of Directors. The Group is in compliance with the statutory capital ratios as at 31 December 2017 and 31 December 2016.

The calculation of capital adequacy for the Group based on requirements set by the CBR ratios as at 31 December 2017 and 31 December 2016 is as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Base capital | 8459283 | 9725591 |
| Main capital | 8459283 | 9725591 |
| Additional capital | 3286530 | 3356479 |
| Own funds (capital) | 11745813 | 13082070 |
| Risk-weighted assets | 110095150 | 135563681 |
| Ratio $\mathbf{N} 20.1$ (\%) | 7.87 | 7.30 |
| Ratio $\mathbf{N} 20.2$ (\%) | 7.87 | 7.30 |
| Ratio $\mathbf{N} 20.0$ (\%) | 10.67 | 9.71 |

The Group is subject to minimum capital adequacy requirements calculated in accordance with the methodology of International Finance Corporation (IFC) established by covenants under liabilities incurred by the Group. The Group has complied with capital requirements requirements calculated in accordance with the methodology of International Finance Corporation (IFC) as at 31 December 2017 and 31 December 2016.

## 34 Involvement with unconsolidated structured entities

The table below describes the structured entities that the Group does not consolidate but in which it holds an interest as at 31 December 2017:

| Description | Country of registration | The main types of activity | Interest held by the Group | Total assets, RUB’000 |
| :---: | :---: | :---: | :---: | :---: |
| CJSC "Multi Originator |  |  |  |  |
| Mortgage Agent 1" | Russian Federation | Mortgage agent | See below | 7933689 |

CJSC "Multi Originator Mortgage Agent 1" ("MMA 1") is a structured entity established to facilitate the issue of mortgage backed securities (refer to notes 22 and 24). The Group does not control MMA 1. The involvement of the Group refers to retaining risks and benefits of the entity in the amount of the issued lower tranche of bonds by MMA 1 which was bought by the Group, as well as the fees for transferred mortgage loan servicing.

The table below sets out the carrying amounts of interests held by the Group in MMA 1 representing the maximum exposure to loss:

|  | 2017 | 2016 |
| :---: | :---: | :---: |
|  | Other assets, RUB'000 | Other assets, RUB’000 |
| Continuing involvement with sold loan portfolio | 563048 | 563048 |
| Impairment allowance | (9 801) | (12 325) |
| Total net continuing involvement with sold loan portfolio net of impairment allowance | 553247 | 550723 |

## 35 Commitments

The Group has outstanding commitments to extend loans. These commitments take the form of approved loans and credit card limits and overdraft facilities.

The Group provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to five years.
The Group applies the same credit risk management policies and procedures when granting credit commitments, financial guarantees and letters of credit as it does for granting loans to customers.

The contractual amounts of commitments are set out in the following table by category. The amounts reflected in the table for commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognised at the reporting date if counterparties failed completely to perform as contracted.

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Contracted amount |  |  |
| Undrawn overdraft facilities | 3503162 | 5044390 |
| Guarantees and letters of credit | 2013126 | 2899523 |
| Loan and credit line commitments | 387606 | 1480546 |
|  | 5903894 | 9424459 |

The total outstanding contractual commitments above do not necessarily represent future cash requirements, as these commitments may expire or terminate without being funded.
As at 31 December 2017, the Group has a commitment to purchase 3144 kg of gold, 8656 kg of silver (31 December 2016: 4779 kg of gold and 6381 kg of silver and 128 kg of platinum) under contracts to be settled at the market price at the date of maturity.

## 36 Operating leases

## Leases as lessee

The Group leases a number of premises and equipment under operating leases. The leases typically run for an initial period of one to ten years, with an option to renew the lease after that date. Lease payments are usually increased annually to reflect market rentals. None of the leases includes contingent rentals or non-cancellable payments.

## 37 Contingencies

## a) Insurance

The insurance industry in the Russian Federation is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Group does not have full coverage for its premises and equipment, business interruption, or third party liability in respect of property or environmental damage arising from accidents on its property or relating to operations. Until the Group obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on operations and financial position.

## b) Litigation

In the ordinary course of business, the Group is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations.

## c) Taxation contingencies

The taxation system in the Russian Federation is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities who have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open longer. Recent events within the Russian Federation suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

Starting from 1 January 2012 new transfer pricing rules came into force in Russia. These provide the possibility for tax authorities to make transfer pricing adjustments and impose additional tax liabilities in respect of controllable transactions if their prices deviate from the market range or profitability range. According to the provisions of transfer pricing rules, the taxpayer should sequentially apply five market price determination methods prescribed by the Tax Code.

Tax liabilities arising from transactions between companies are determined using actual transaction prices. It is possible, with the evolution of the interpretation of transfer pricing rules in the Russian Federation and changes in the approach of the Russian tax authorities, that such transfer prices could be challenged. Since the current Russian transfer pricing rules became effective relatively recently, the impact of any such challenge cannot be reliably estimated; however, it may be significant to the financial position and/or the overall operations of the Group.
These circumstances may create tax risks in the Russian Federation that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on the Group's financial position, if the authorities were successful in enforcing their interpretations, could be significant.

## 38 Related party transactions

## a) Control relationships

The Group's parent company is LLC "PPFIN Region" (Russian Federation). As at 31 December 2017 and 31 December 2016, the collective ultimate controlling parties of the Group were Mr. Andrey Vdovin (the owner of $19.724 \%$ as at 31 December 2017 and $22.528 \%$ as at 31 December 2016), Mr. Alexey Maslovsky (the owner of $19.724 \%$ as at 31 December 2017 and $22.528 \%$ as at 31 December 2016), Mr. Peter Hambro (the owner of $19.724 \%$ as at 31 December 2017 and $22.528 \%$ as at 31 December 2016). The influence of CBR order relating to the implementation of transactions aimed at reducing the shares of these persons to no more than $10 \%$ is described in note 1 .

## b) Transactions with the members of the Board of Directors and the Management Board

Total remuneration included in personnel expenses for the years ended 31 December 2017 and 2016 is as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB'000 } \end{array}$ |
| :---: | :---: | :---: |
| Short term employee benefits | 116132 | 144055 |
| Long term employee benefits | 29682 | 9379 |
|  | 145814 | 153434 |

The outstanding balances and average effective interest rates as at 31 December 2017 and 31 December 2016 for transactions with the members of the Board of Directors and the Management Board are as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | Average effective interest rate, \% | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ | Average effective interest rate, \% |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated statement of financial position |  |  |  |  |
| ASSETS |  |  |  |  |
| Loans to customers | - | - | 1008302 | 18.17\% |
| Other assets | 60 | - | 1724 | - |
| LIABILITIES |  |  |  |  |
| Current accounts and deposits from customers | 17721 | 4.81\% | 9418 | 3.80\% |
| Other liabilities | 39061 | - | 9379 | - |
| Commitments |  |  |  |  |
| Credit commitments | - | - | 1100 | - |

Other amounts included in the consolidated statement of profit or loss and other comprehensive income in relation to transactions with the members of the Board of Directors and the Management Board for the year ended 31 December are as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB'000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Consolidated statement of of profit or loss and other comprehensive income |  |  |
| Interest income | 27680 | 153360 |
| Interest expense | (165) | (6 863) |
| Impairment losses | 3843 | $(2729)$ |

## c) Transactions with shareholders

The outstanding balances and average effective interest rates as at 31 December 2017 and 31 December 2016 for transactions with shareholders owning more than $10 \%$ share capital and the collective ultimate controlling parties of the Group are as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | Average effective interest rate, \% | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ | Average effective interest rate, \% |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated statement of financial position |  |  |  |  |
| ASSETS |  |  |  |  |
| Loans to customers | 4707815 | 13.25\% | 4165028 | 12.04\% |
| (including allowance for impairment) | (841 711) | - | (131 891) | - |
| Other assets | 671 | - | - | - |
| LIABILITIES |  |  |  |  |
| Current accounts and deposits | 438130 | 0.94\% | 195 | - |
| Subordinated borrowings | 1390 343* | 12.92\% | - | - |

*It includes subordinated borrowings from the International Financial Corporation, attracted 21 November 2012.

Amounts included in the consolidated statement of profit or loss and other comprehensive income in relation to transactions with shareholders for the years ended 31 December are as follows:

| 2017 | 2016 |
| :---: | :---: |
| RUB'000 | RUB'000 |
| 402696 | 500111 |
| (226 308) | - |
| (709 820) | 23792 |

## d) Transactions with other related parties

Other related parties are represented by companies controlled by management, shareholders and the collective ultimate controlling parties of the Group.

The outstanding balances and average effective interest rates as at 31 December 2017 and 31 December 2016 for transactions with other related parties are as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | Average effective interest rate, \% | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ | Average effective interest rate, \% |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated statement of financial position |  |  |  |  |
| ASSETS |  |  |  |  |
| Available-for-sale financial assets | - | - | 1970803 | - |
| Loans to customers | - | - | 4520 | 17.74\% |
| Investments in associates | 108731 | - | 121818 | - |
| Other assets | 127329 |  | 74383 | - |
| LIABILITIES |  |  |  |  |
| Deposits and balances from banks | - | - | 21857 | 0.03\% |
| Current accounts and deposits from customers | 9753 | 4.05\% | 43672 | - |
| Other liabilities | 3102 | - | 1417 | - |
| Commitments |  | - |  |  |
| Credit related commitments | 10000 | - | 50 | - |

Information on balances and allowance for impairment of transactions with PJSC "M2M Private Bank", included in the consolidated statement of financial position as at 31 December 2017, disclosed in notes 16 and 20.

Amounts included in the consolidated statement of profit or loss and other comprehensive income in relation to transactions with other related parties for the year ended 31 December are as follows:

|  | $\begin{array}{r} 2017 \\ \text { RUB’000 } \end{array}$ | $\begin{array}{r} 2016 \\ \text { RUB’000 } \end{array}$ |
| :---: | :---: | :---: |
| Consolidated statement of profit or loss and other comprehensive income |  |  |
| Interest income | 378 | 702668 |
| Interest expense | (365) | (43 331) |
| Commission income | 347598 | 135220 |
| Net income (loss) on operations with foregn currencies | 285 | (183 136) |
| Loss from equity-accounted investee | (13 087) | (47 847) |
| Recovery of impairment allowance | - | 394 |

## 39 Financial assets and liabilities: fair values and accounting classifications

## a) Accounting classifications and fair values

The estimates of fair value are intended to approximate the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realisable in an immediate sale of the assets or transfer of liabilities.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. The estimated fair values of all other financial assets and liabilities are calculated using discounted cash flow techniques based on estimated future cash flows and discount rates for similar instruments at the reporting date.

The estimated fair value of all financial instruments as at 31 December 2017 approximates their carrying value except for the following financial instruments:

| RUB'000 | Balance value | Fair value |  |
| :--- | ---: | ---: | ---: |
|  | Loans to customers | 57603789 | 57517223 |
| Held-to-maturity investments | 2764013 | 2766930 |  |
| Deposits and balances from banks | 1527288 | 1491334 |  |
| Current accounts and deposits from customers | 79141900 | 79213333 |  |
| Debt securities issued | 1229719 | 1246861 |  |

The estimated fair value of all financial instruments as at 31 December 2016 approximates their carrying value except for the following financial instruments:

| RUB'000 | Balance value | Fair value |  |
| :--- | ---: | ---: | ---: |
|  | Loans to customers | 68988405 | 69309678 |
| Held-to-maturity investments | 3631980 | 3657009 |  |
| Deposits and balances from banks | 2344943 | 2275258 |  |
| Current accounts and deposits from customers | 90353494 | 90447851 |  |
| Debt securities issued | 1956248 | 1951646 |  |

## b) Fair value hierarchy

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements:

- Level 1: quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: inputs other than quotes prices included within Level 1 that are observable either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: inputs that are unobservable. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The Group has a control framework with respect to the measurement of fair values. This framework includes a Market Risks Department function, which reports directly to the Deputy Chairman of the Management Board, and which has overall responsibility for independently verifying the results of trading and investment operations and all significant fair value measurements. Specific controls include:

- verification of observable pricing;
- re-performance of model valuations;
- analysis and investigation of significant daily valuation movements.

Where third-party information, such as broker quotes or pricing services, are used to measure fair value, Market Risks Department assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet IFRS requirements. This includes:

- verifying that the broker or pricing service is approved by the Group for use in pricing the relevant type of financial instrument;
- understanding how the fair value has been arrived at the extent to which it represents actual market transactions;
- when prices for similar instruments are used to measure fair value, how these prices have been adjusted to reflect the characteristics of the instrument subject to measurement;
- where a number of quotes for the same financial instrument have been obtained, how fair value has been determined using those quotes.

The table below analyses financial instruments measured at fair value at 31 December 2017, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the consolidated statement of financial position:

| RUB '000 | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
| Financial instruments at fair value through profit or loss |  |  |  |  |
| - Derivative assets | - | 4018 | - | 4018 |
| - Derivative liabilities | - | $(189$ 106) | - | (189 106) |
| Liabilities on reverse delivery of realized securities, received on operations under reverse repurchase agreements | (687 556) | - | - | (687 556) |
| Available-for-sale financial assets | 13921248 | - | - | 13921248 |

The table below analyses financial instruments measured at fair value at 31 December 2016, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the consolidated statement of financial position:

| RUB '000 | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
| Financial instruments at fair value through profit or loss |  |  |  |  |
| - Derivative assets | - | 105132 | - | 105132 |
| - Derivative liabilities | - | (182 650) | - | (182 650) |
| Available-for-sale financial assets | 15393161 | - | 1012347 | 16405508 |

The fair value of available-for-sale financial assets relating to Level 3 of the fair value hierarchy in the table above was estimated based on cash received by the Group as a result of litigation on bonds of LLC "Vneshprombank" (refer to note 30). Till the impairment, these instruments were measured at fair value categorised to Level 1 of the fair value hierarchy, and as at 31 December 2015 were $100 \%$ impaired. Recovery of impairment allowance in the amount of RUB 1005551 thousand was recorded in profit or loss for 2016. These instruments were redeemed in 2017 on the basis of cash received by the Group.
Unquoted investments available for sale are recorded at cost. As at 31 December 2017, the cost of unquoted available-for-sale investments is RUB 1237642 thousand (31 December 2016: RUB 1255982 thousand). There is no market for these investments and there have not been any recent transactions that provide evidence of the current fair value. In addition, discounted cash flow techniques yield a wide range of fair values due to the uncertainty regarding future cash flows in this industry.
Fair value of loans to customers, subordinated borrowings and debt securities issued relates to Level 3. Fair value of all other financial instruments at amortised cost is categorised in Level 2.

## 40 Going concern

Management of the Group has prepared these consolidated financial statements on a going concern basis.

In April 2018 the Bank violated mandatory ratios N1.2 (main capital ratio) and N6 (maximum risk exposure ratio per borrower or group of related borrowers). These violations arose due to significant decrease of equity (capital) as a result of the creation of provisions for possible losses up to $100 \%$ under the Russian Accounting Legislation on investments in the subsidiary bank PJSC «M2M Private Bank» and the parent company (related through shareholder LLC «PPFIN Region») «VMHY Holdings Limited», which is also a borrower of the Group.
Due to the high social significance of the Bank in the regions of Siberia and the Far East on 26 April 2018, the Bank of Russia decided to implement measures to improve financial stability of the PJSC Asian-Pacific Bank.

As part of measures to ensure the ability of the Bank to continue as a going concern in the market of banking services and to improve its financial stability, the Bank of Russia plans to participate as an investor using the funds of LLC «Fund of Banking Sector Consolidation Asset Management Company». The Bank of Russia will provide funds to the Bank to maintain liquidity. No moratorium on payments to creditors is imposed.
The Board of Directors of the Bank of Russia took a decision to guarantee the going concern basis of the Bank during the period of implementation of the Bank of Russia plan for prevention of bankruptcy of the Bank.

In order to implement all necessary measures to support and further develop the Bank's activity, the Bank of Russia ordered (Order No. OD-1076 dated 25 April 2018) to assign the functions of the temporary administration for the management of the PJSC Asian-Pacific Bank to LLC «Fund of Banking Sector Consolidation Asset Management Company» from 26 April 2018. Powers of shareholders, the Board of Directors and the Management Board are suspended.

In connection with the foregoing, the planned reorganization of «VMHY Holdings Limited», like any other changes in the structure of the shareholders acting as of the beginning of 2018, will not have a significant impact on the control over the Bank.
As of the date of these financial statements issuance the Bank violates mandatory ratios N1.1 (basic capital ratio), N 1.2 (main capital ratio), N 1.0 (own funds (capital) ratio), N 1.4 (financial leverage ratio), N6 (maximum risk exposure ratio per borrower or group of related borrowers), N7 (maximum large risks exposure ratio), N10.1 (total risk for insiders), N12 (ratio of own capital usage for purchase of other legal entities shares), N25 (maximum risk exposure ratio per related to the Bank group of borrowers). These events arose due to significant decrease in equity (capital) as a result of the creation of provisions for possible losses in financial statements prepared in accordance with Russian Accounting Legislation up to $100 \%$ for assets of PJSC «M2M Private Bank», «VMHY Holdings Limited», other provisions for the assets including due to revision of provisioning approaches.


[^0]:    Independent auditor JSC -KPMG", a company incorporated under the Laws of the Russian Federation, a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG
    International") a Swiss entity

    Registration No in the Unified State Register of Legal Entities 1027700125628

